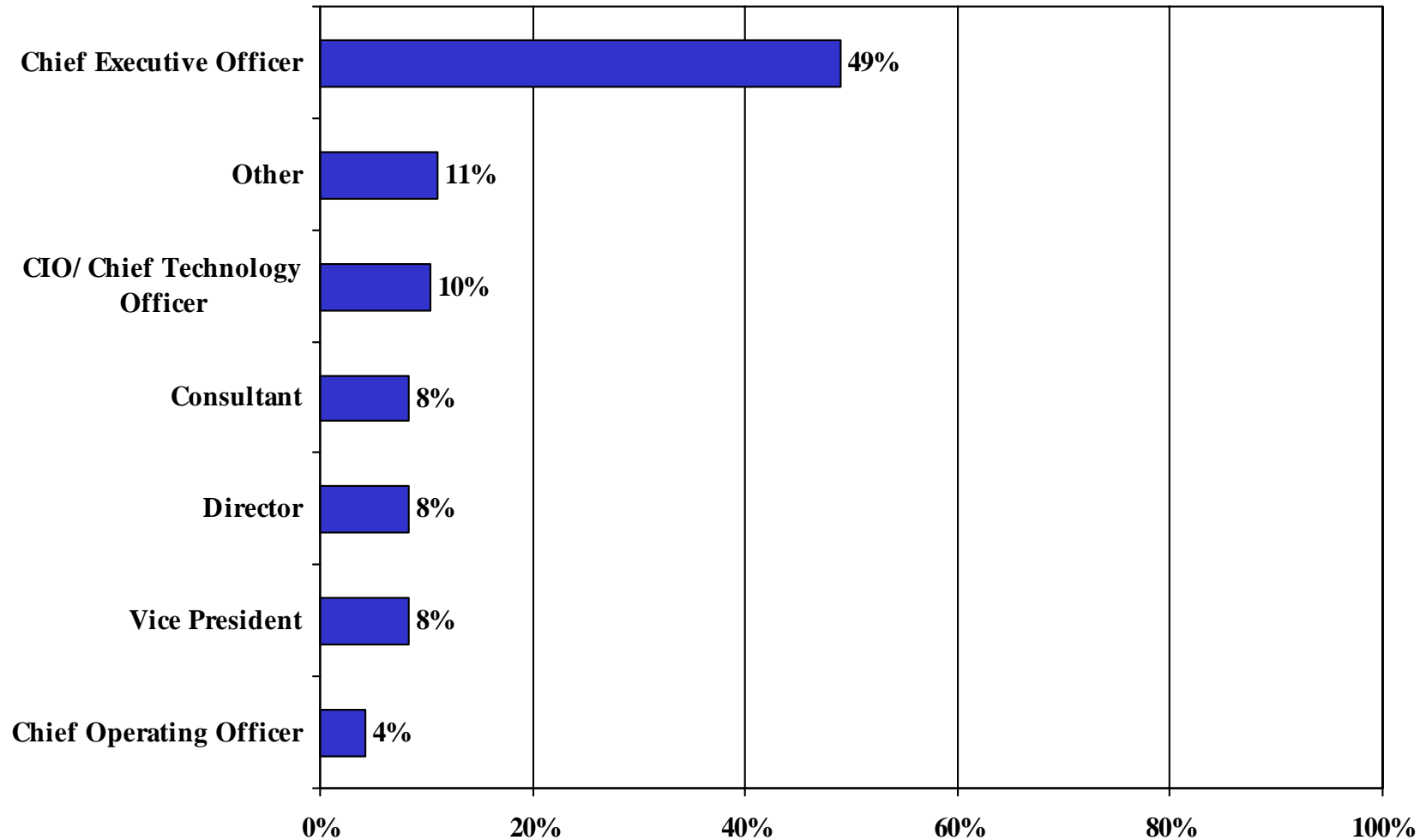


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2002 Participant Profiles - Titles

Figure 1

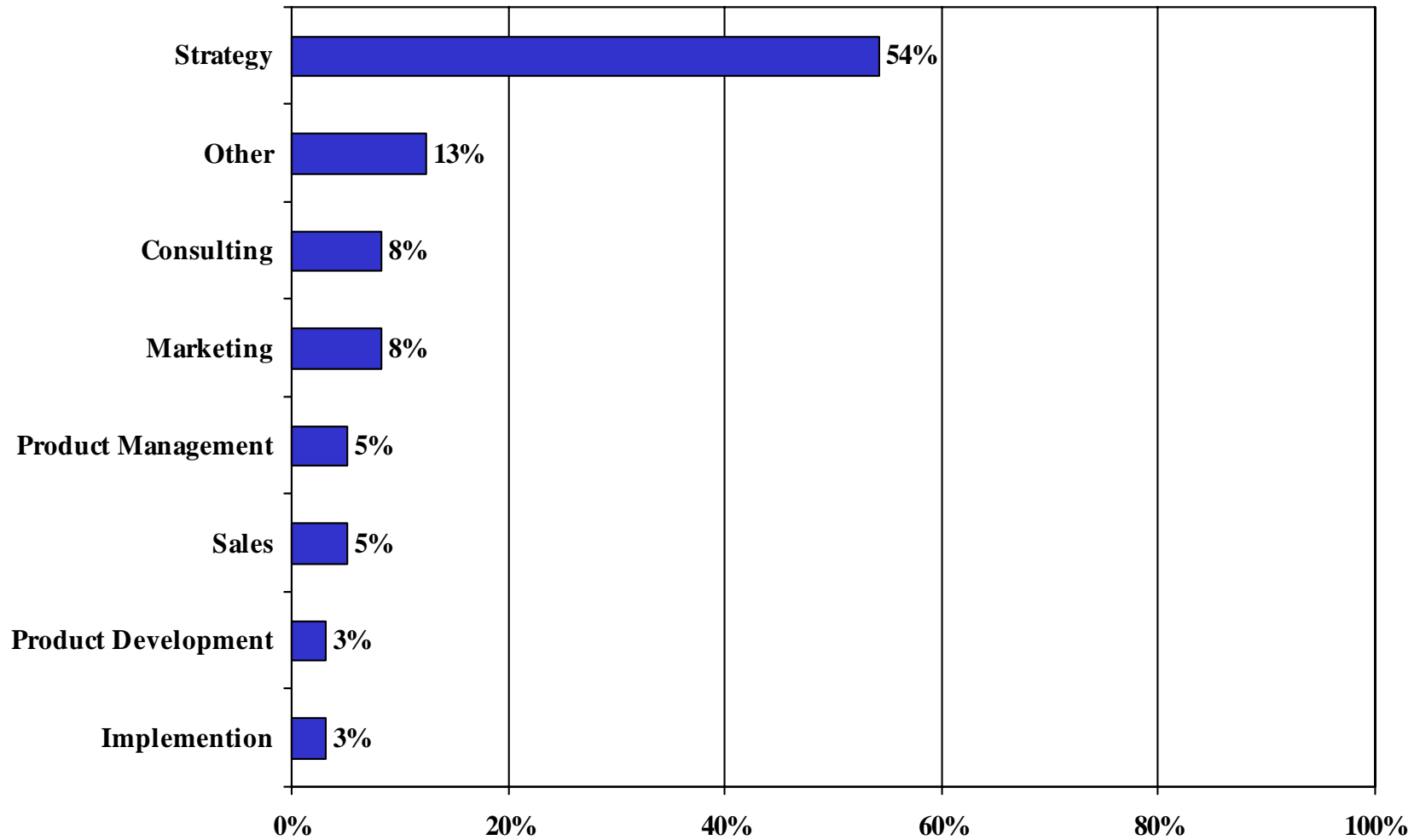


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2002 Respondent Primary Responsibility

Figure 2

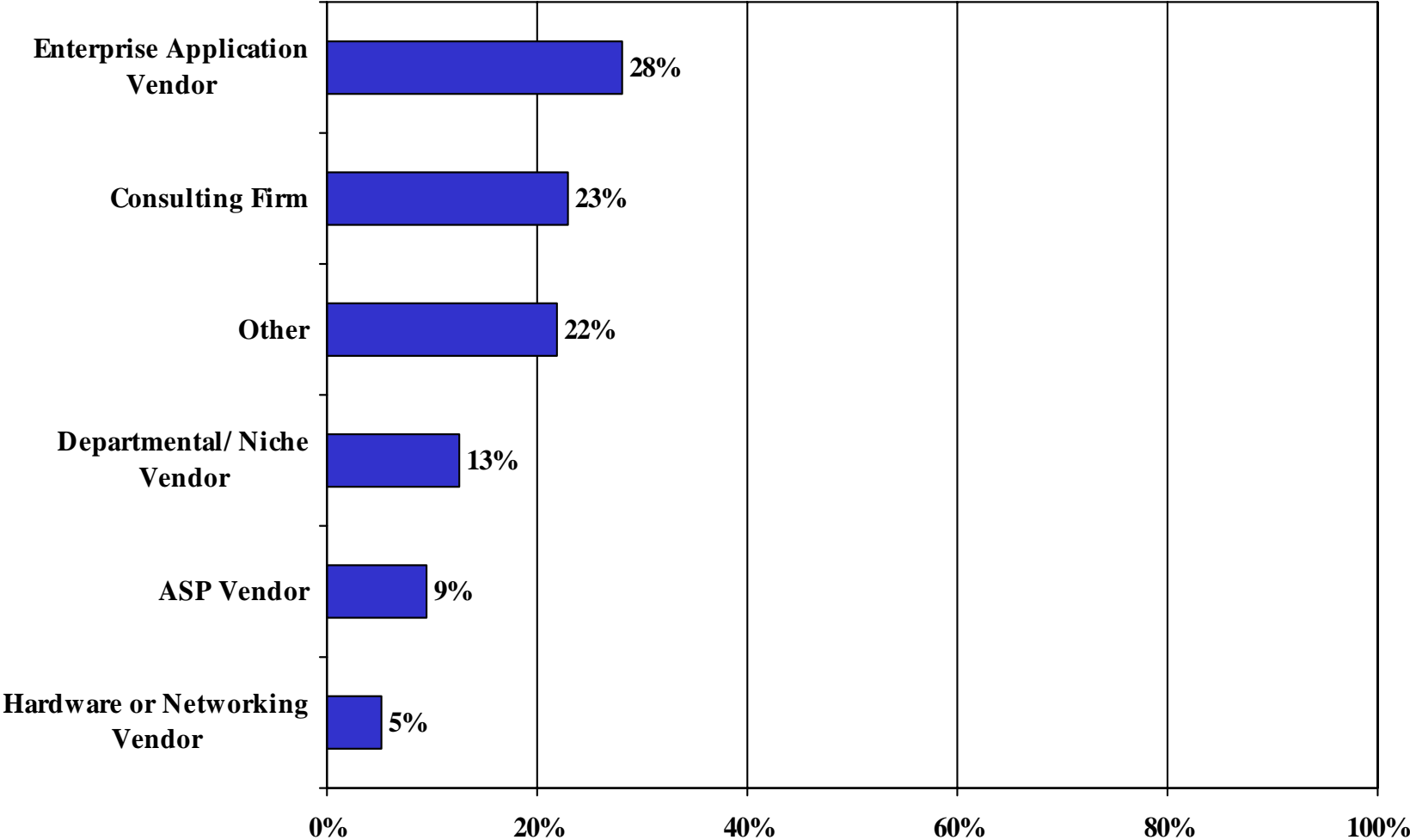


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2002 Primary Business of Company

Figure 3

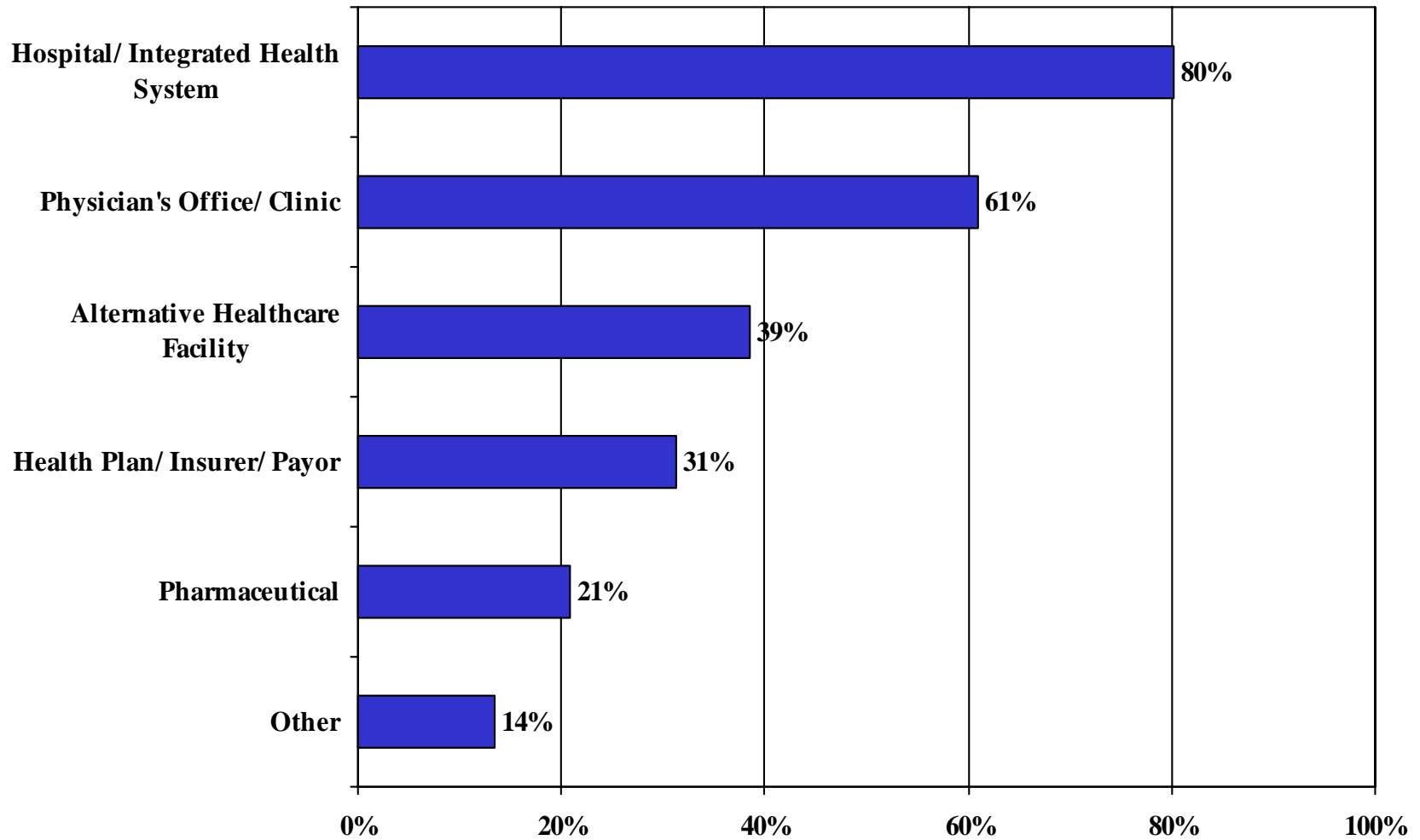


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2002 Healthcare Market Segment

Figure 4

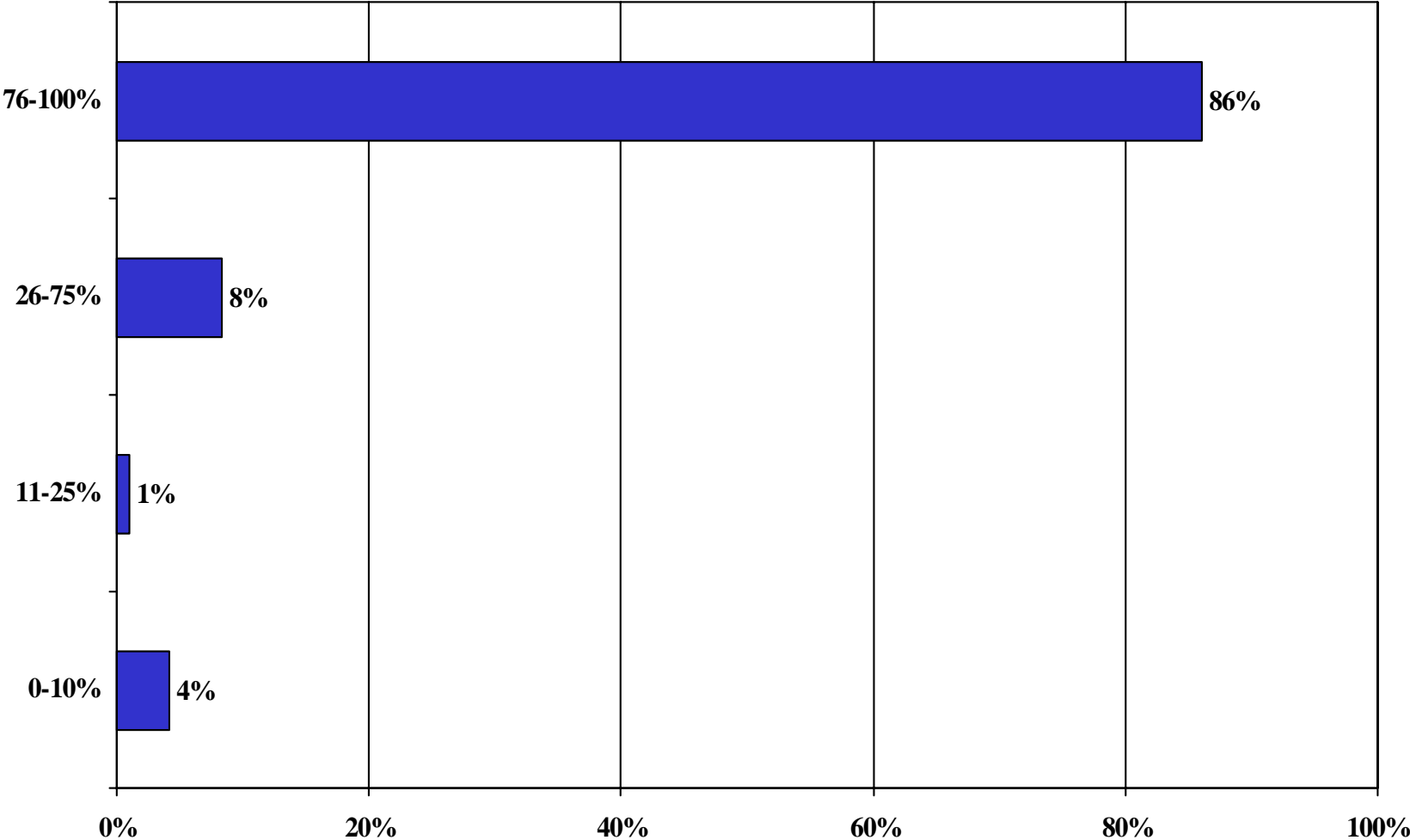


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2002 Healthcare Division of Company

Figure 5

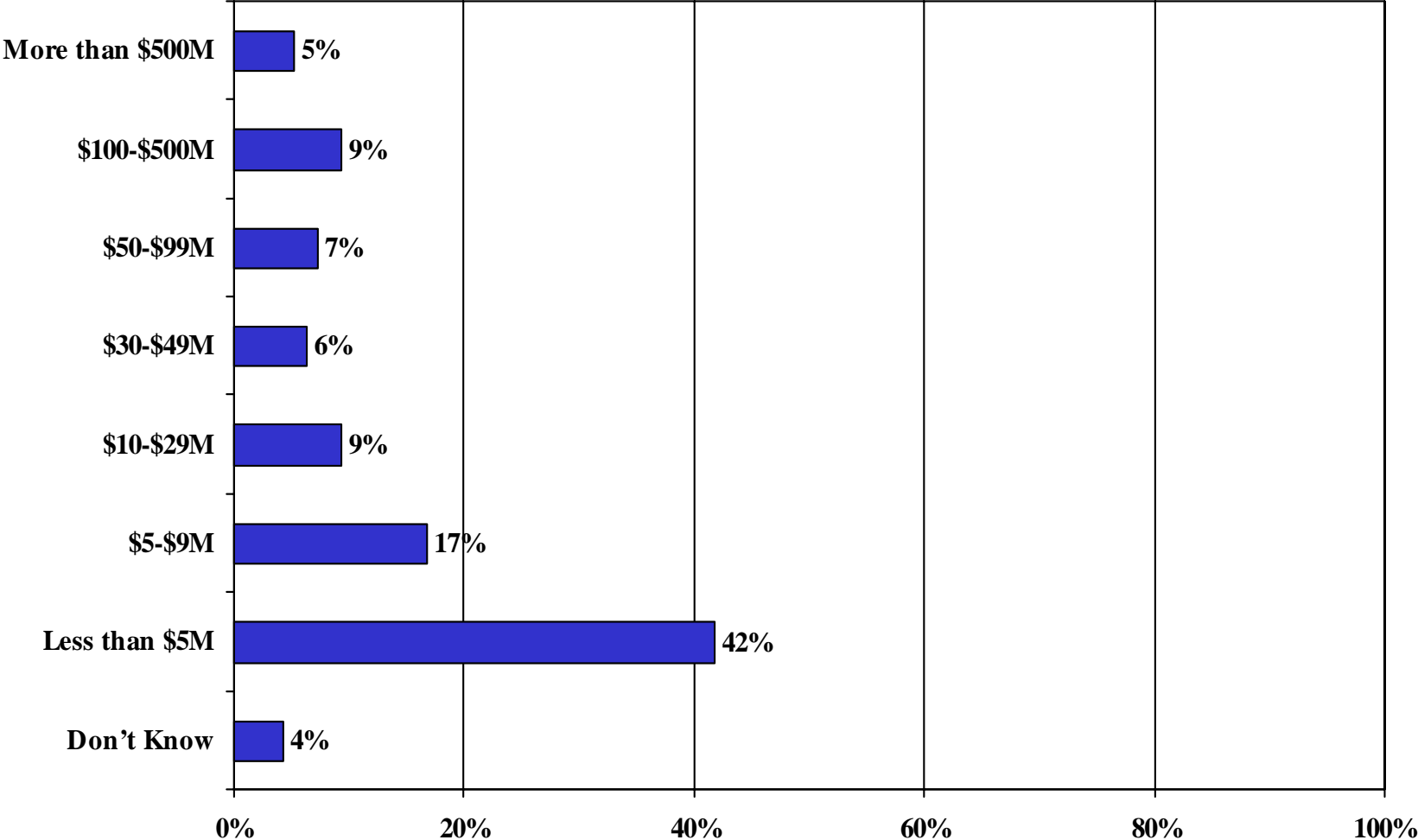


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2002 Total Annual Revenue

Figure 6

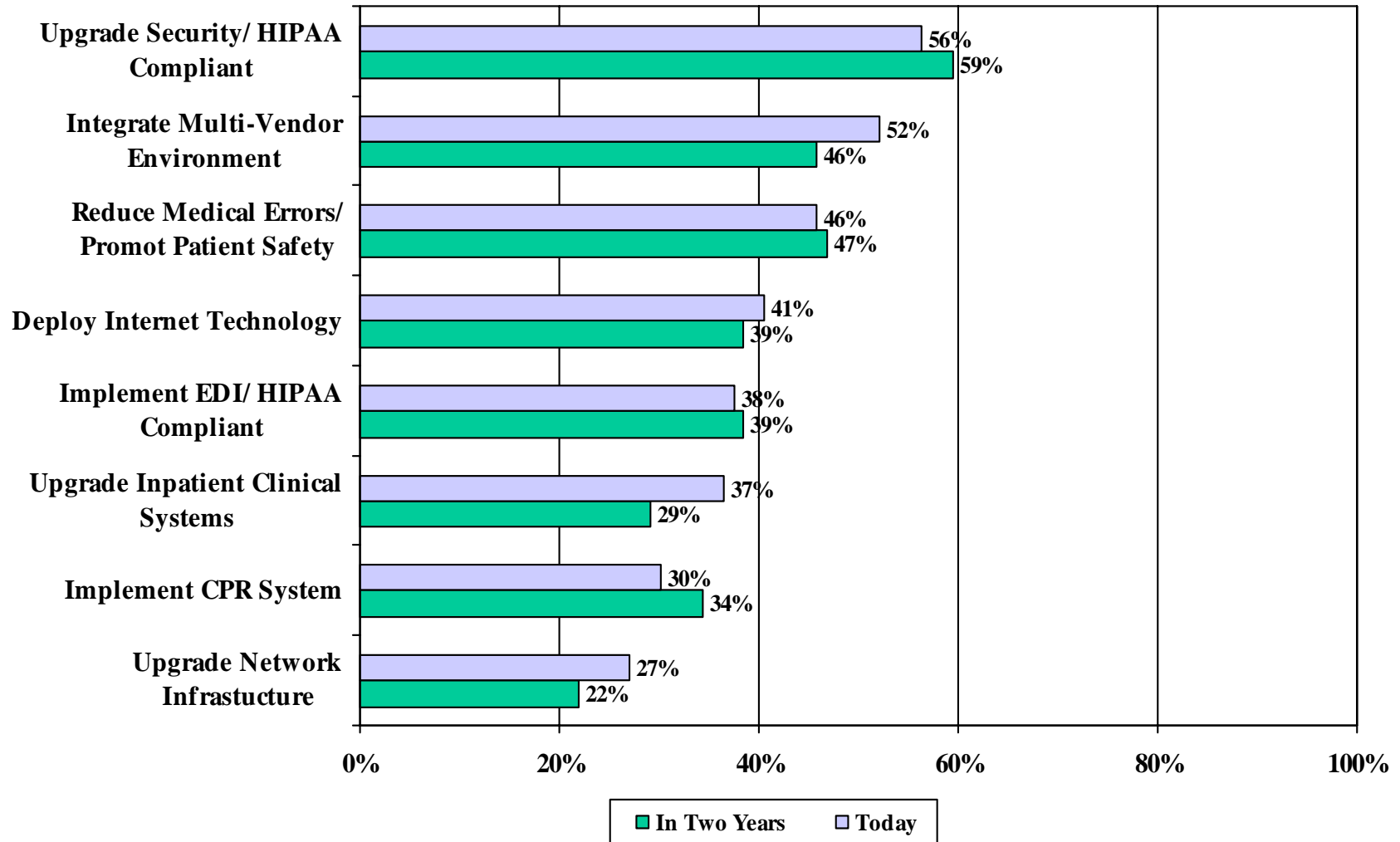


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**Top IT Priorities
(Today vs. Next Two Years)**

Figure 7

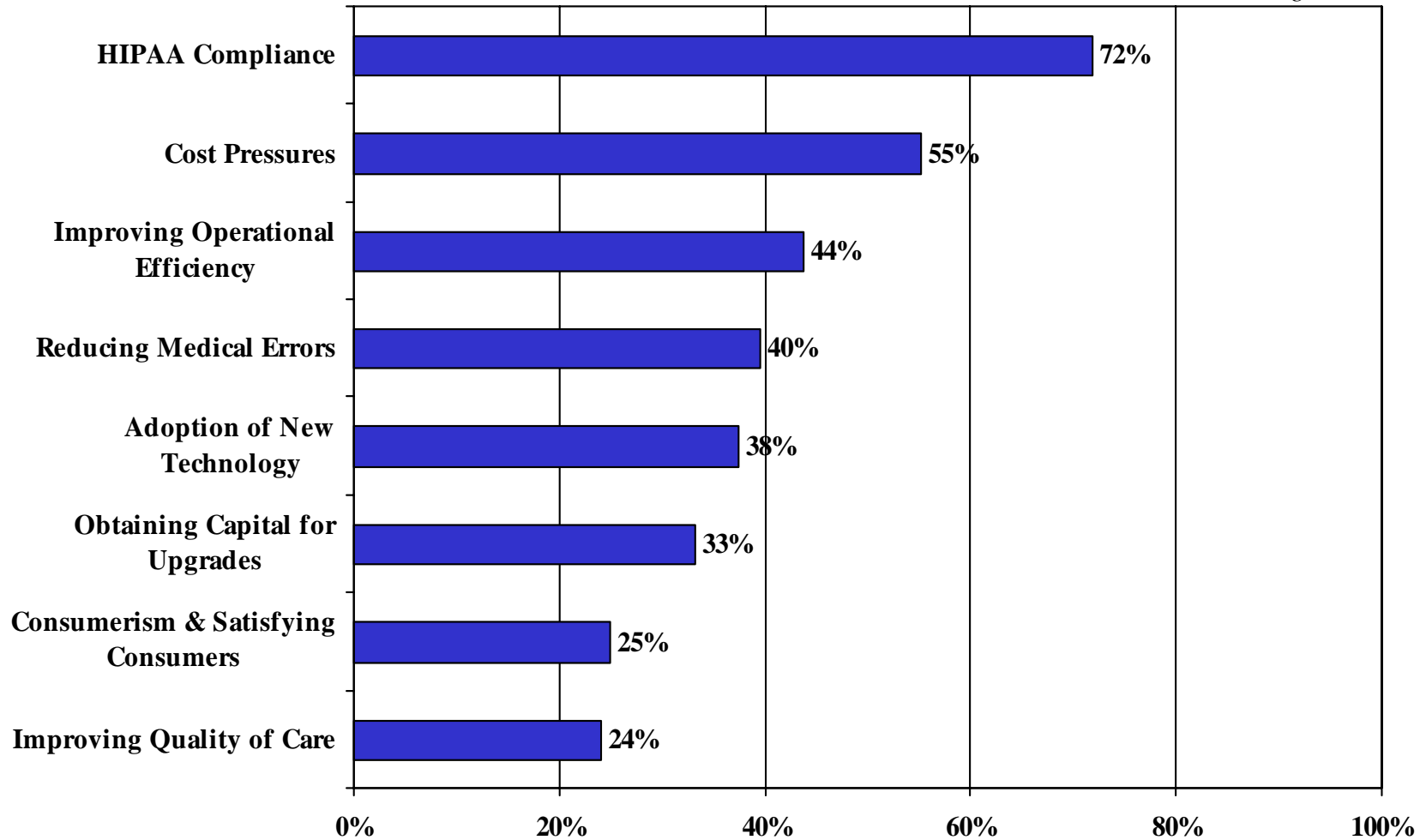


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Top Business Issues Facing Healthcare in Next Two Years

Figure 8

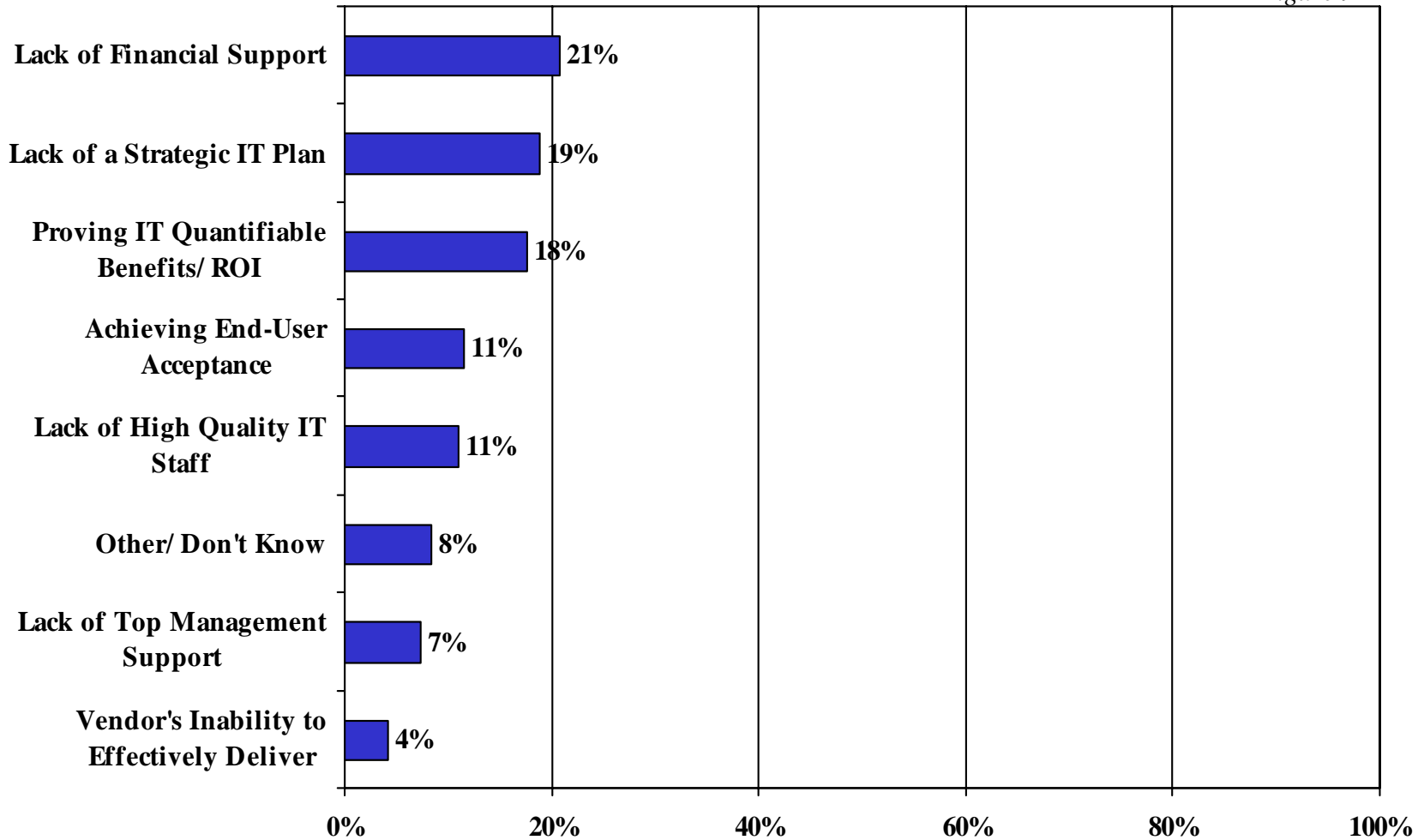


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Most Significant Barrier to IT Implementation at Client Facilities

Figure 9

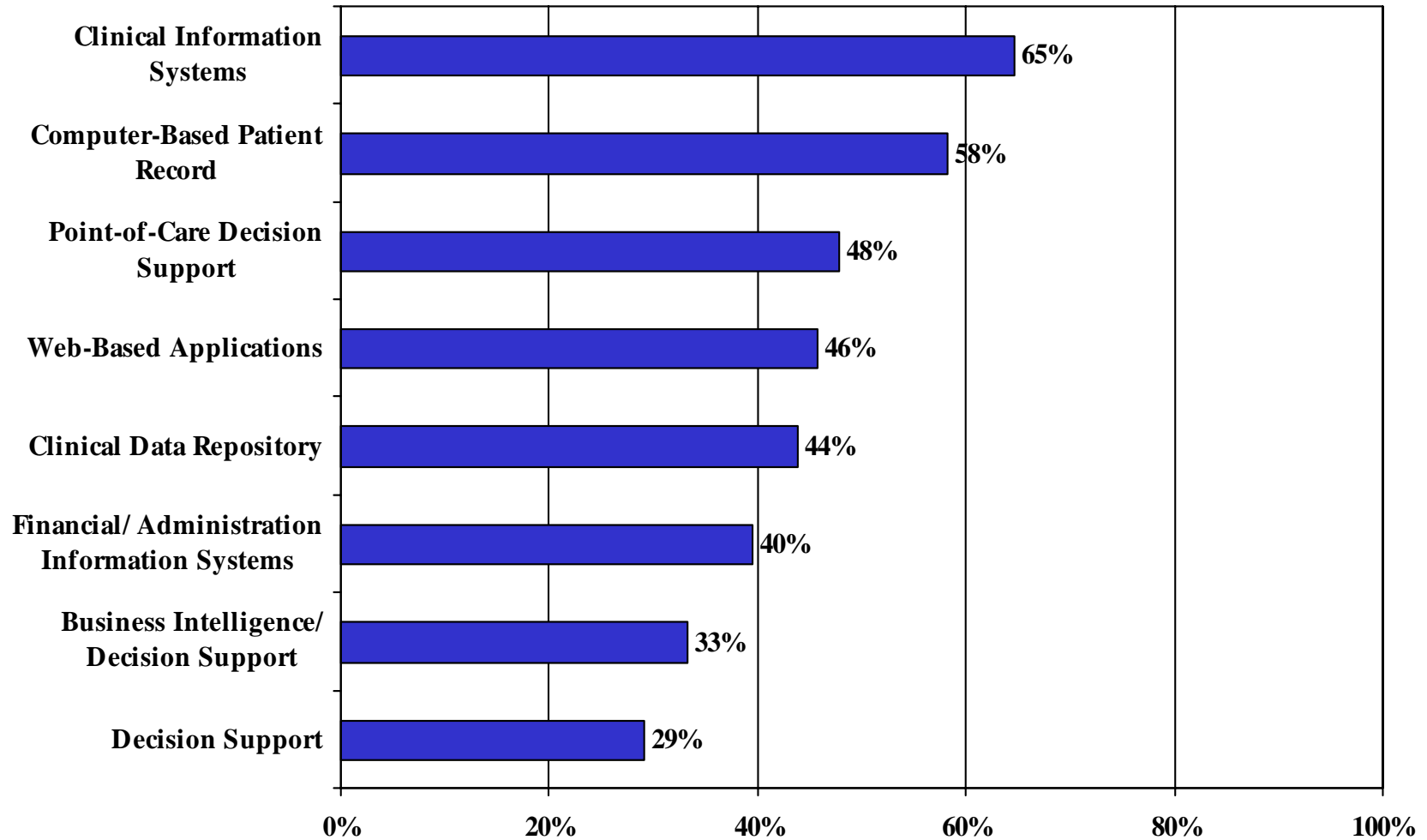


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Application Areas Considered Most Important for Healthcare Clients over Next Two Years

Figure 10

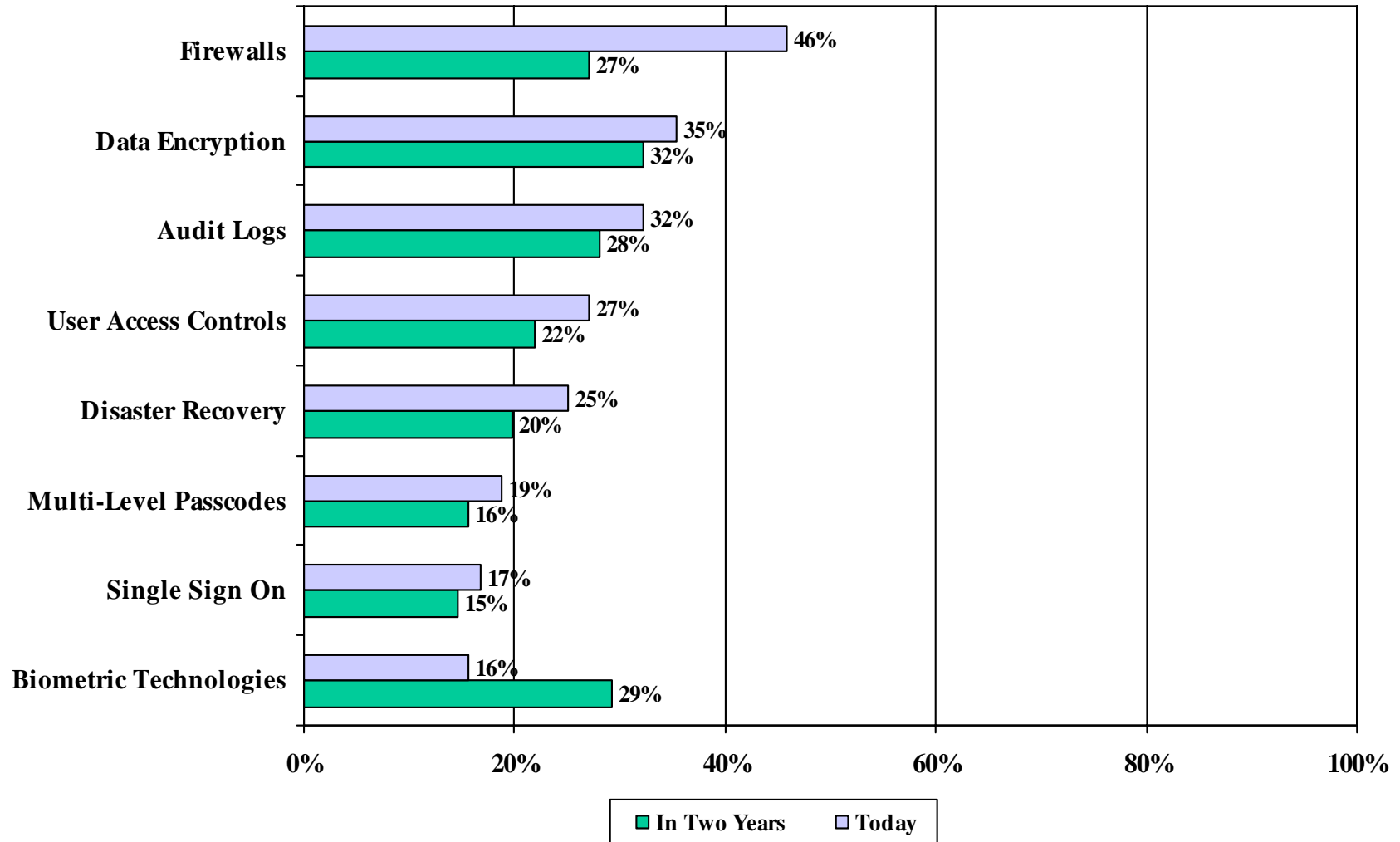


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Security Tools
(Today vs. Next Two Years)

Figure 11

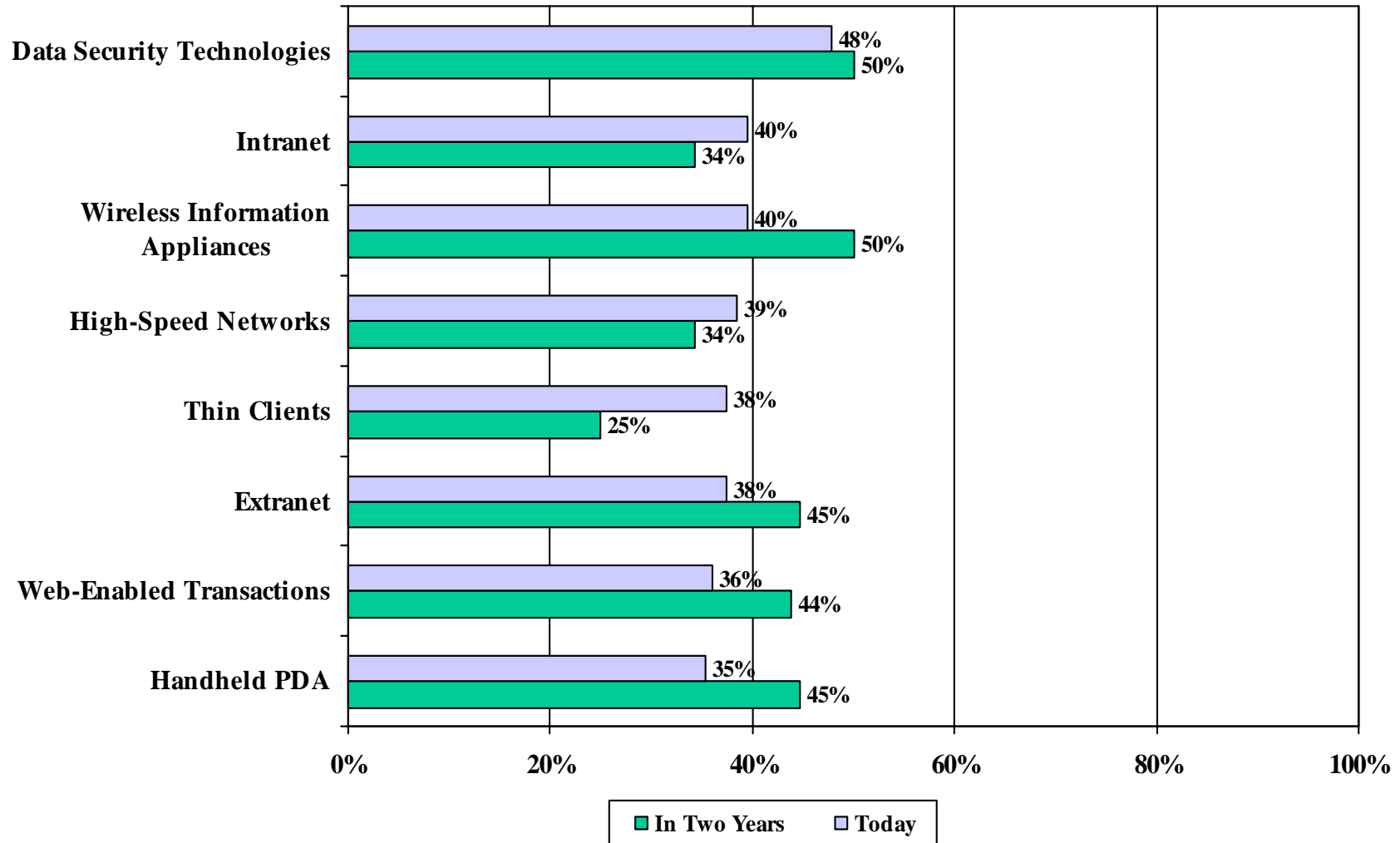


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Technology Adoption for Healthcare Clients (Today vs. Next Two Years)

Figure 12

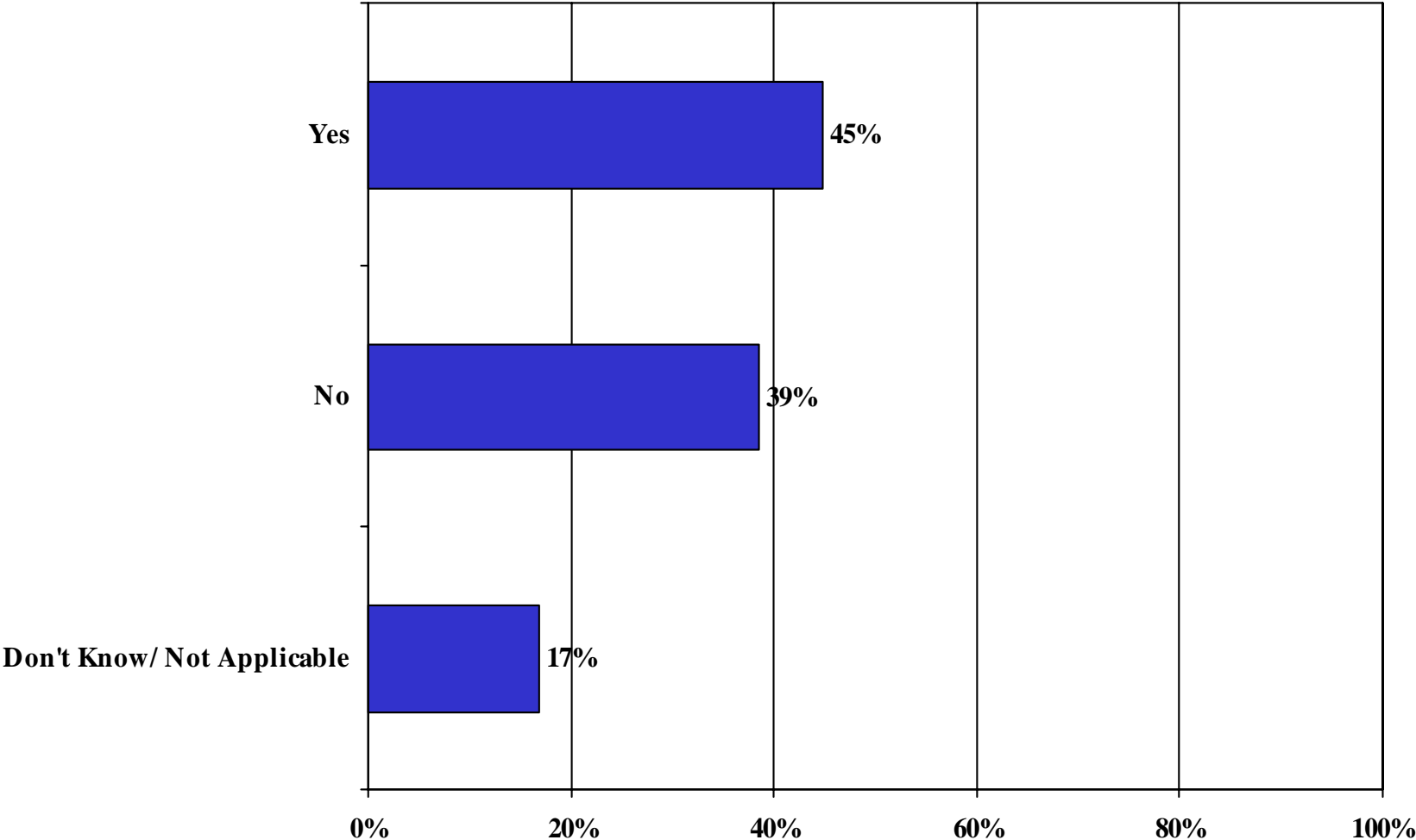


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Offer ASP Solutions to Clients

Figure 13

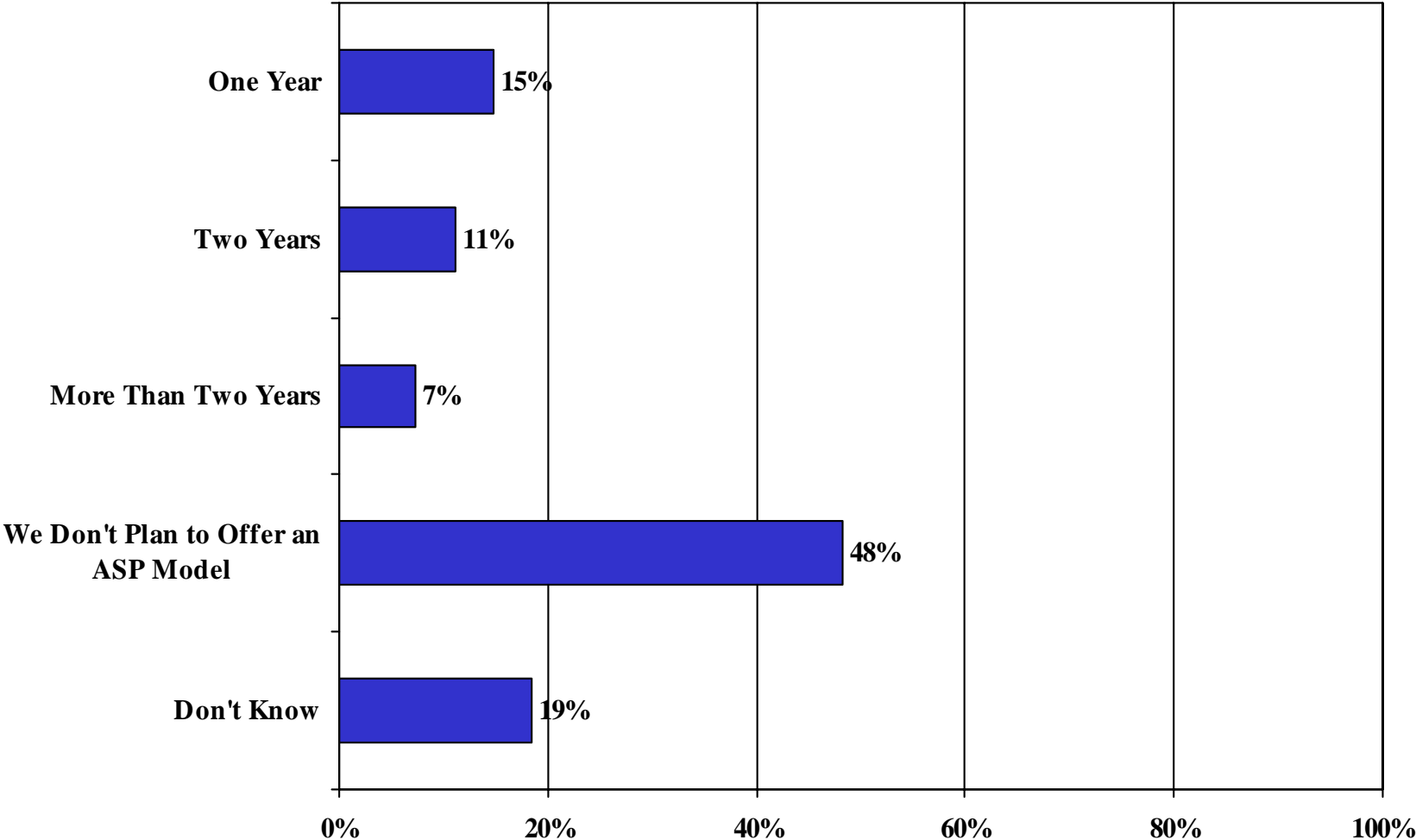


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Timeframe for Offering ASP Solutions

Figure 14

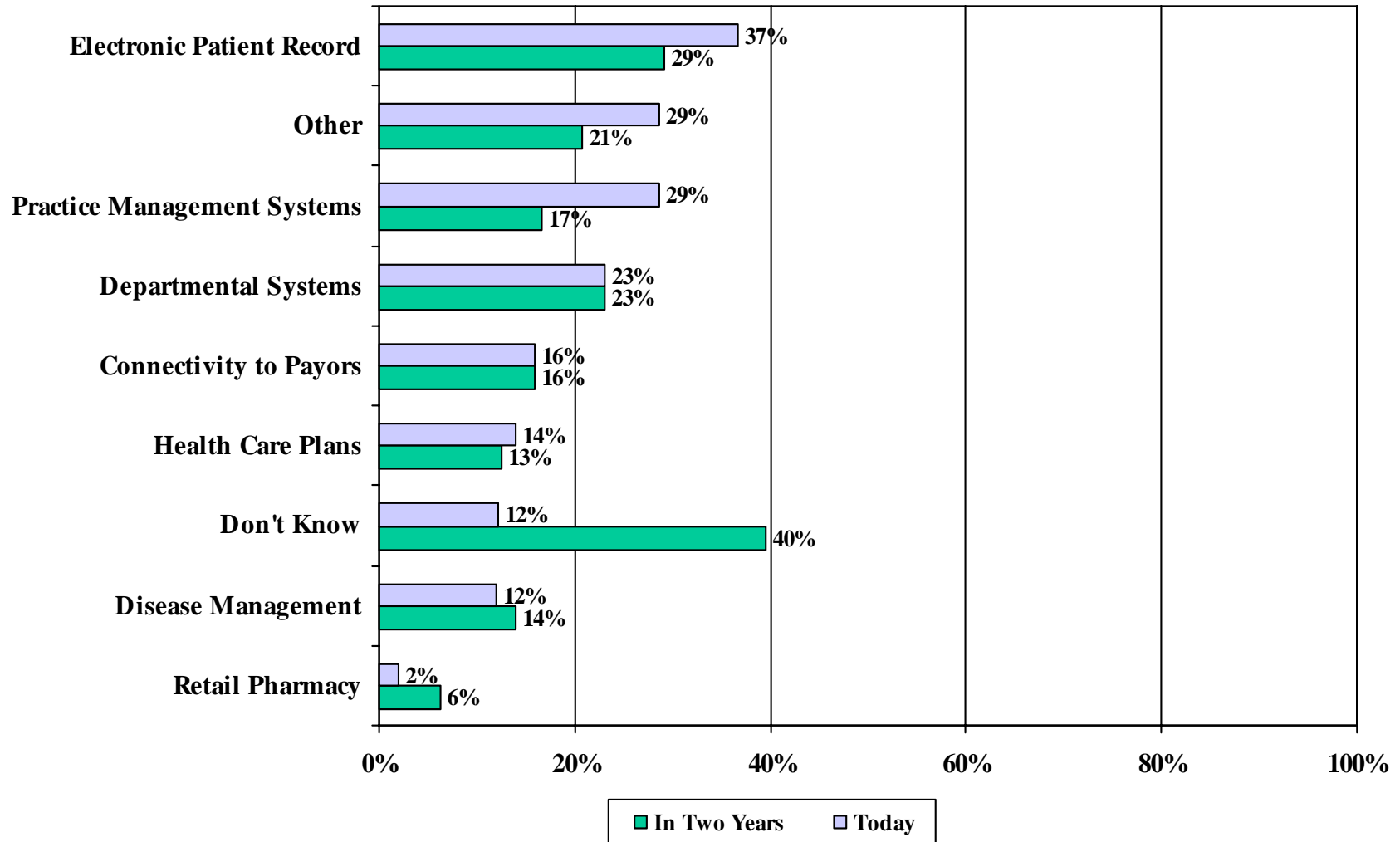


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ASP Solutions Offered (Today vs. Next Two Years)

Figure 15

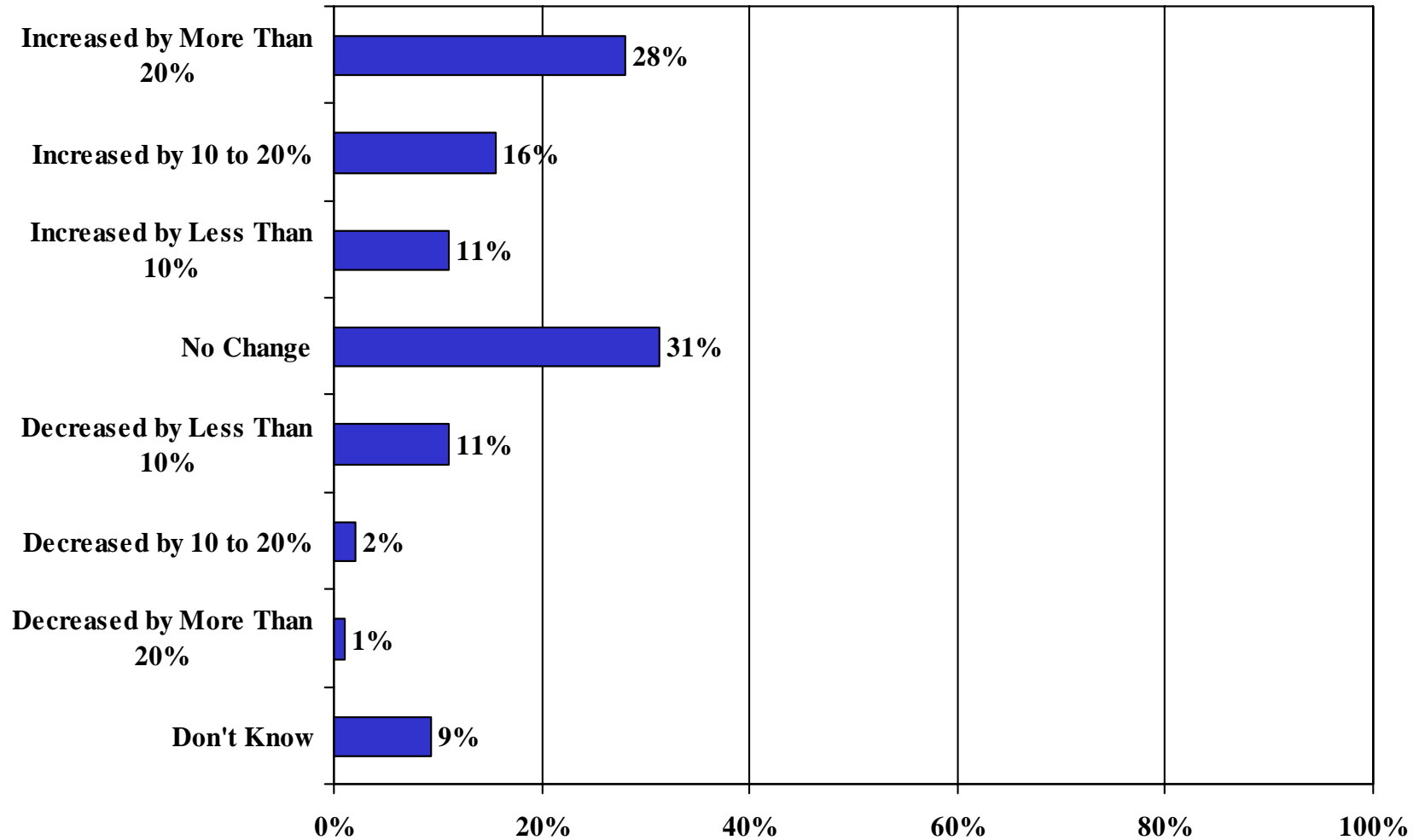


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Projected Outsourcing Revenue

Figure 16

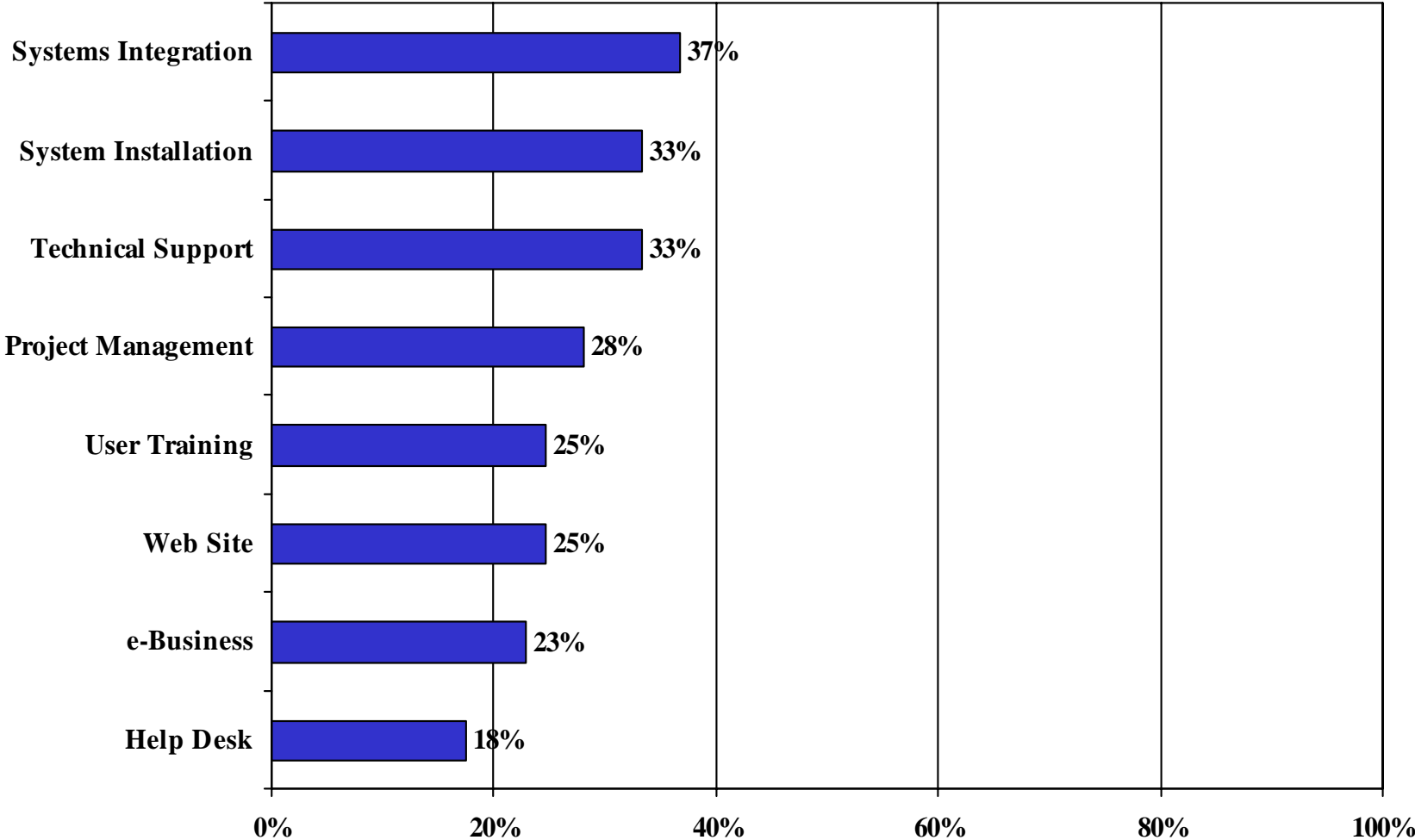


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Outsourcing Services

Figure 17

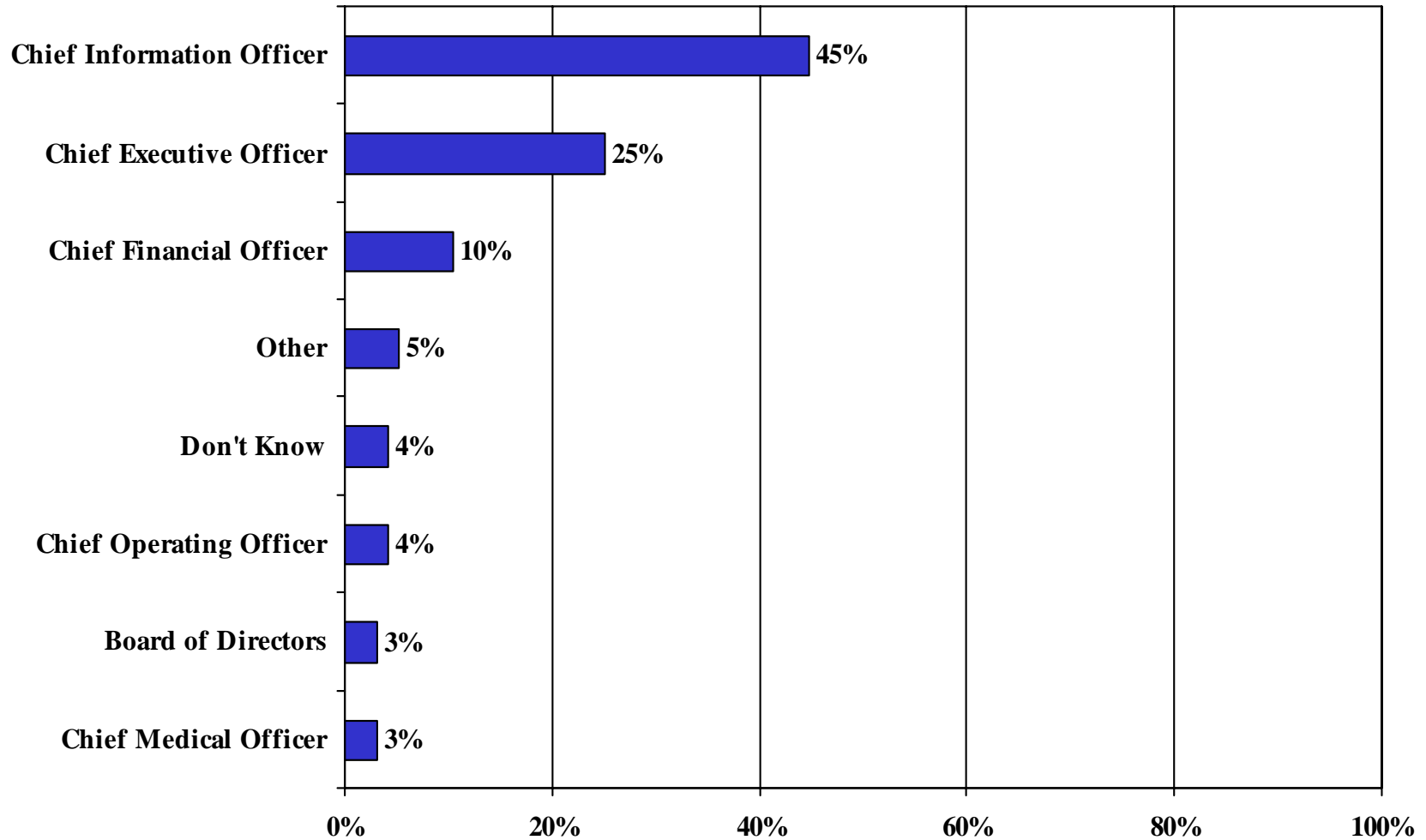


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Primary IT Decision Maker at Client Facilities

Figure 18



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2002 IT Staffing Needs

Figure 19

