



14th Annual HIMSS Leadership Survey

Healthcare Chief Information Officer Results

February 10, 2003

Vendor CEO Survey

Healthcare
IT
Industry



Healthcare CIO Survey
Key Trends Index

Healthcare CMO Survey

Sponsored by Superior Consultant Company, Inc.



14th Annual HIMSS Leadership Survey

Sponsored by Superior Consultant Company

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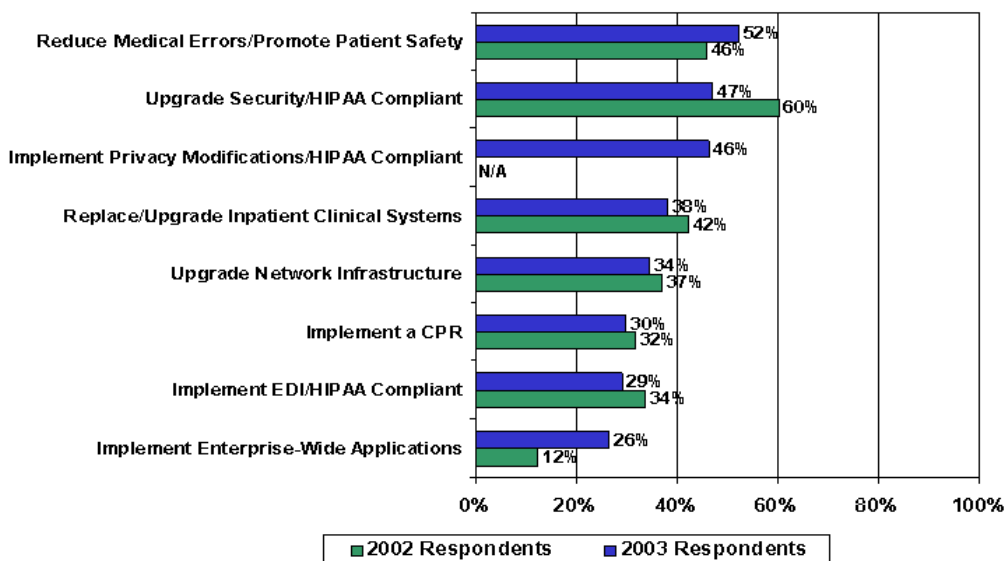
Figure 33 - Expected Change in IT Staff in Next Twelve Months

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IT Priorities

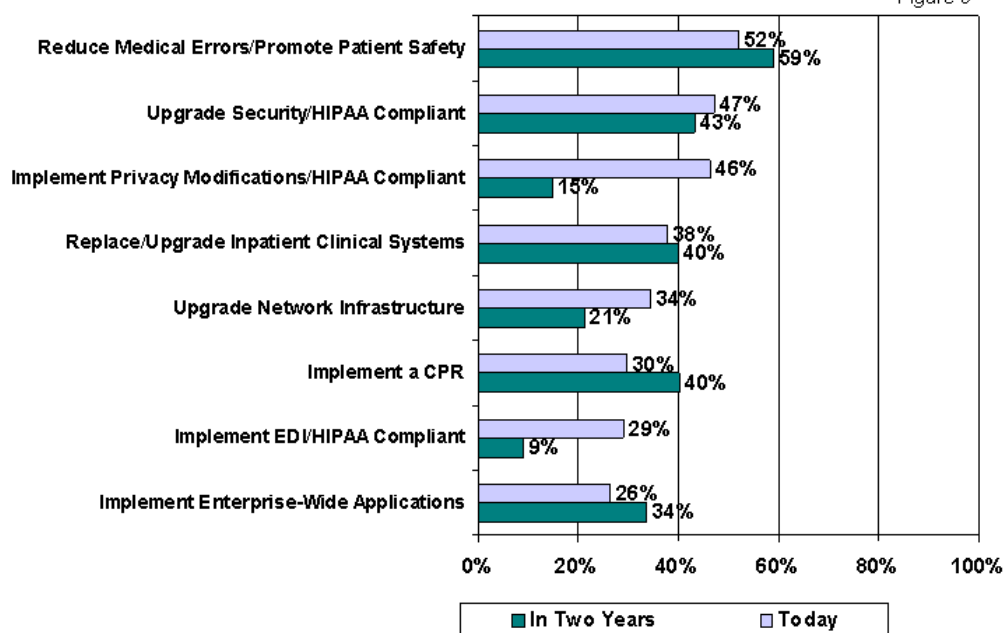
Current IT Priorities (Within Next 12 Months)
(2003 Results vs. 2002 Results)

Figure 8



Projected IT Priorities
(Today vs. Next Two Years)

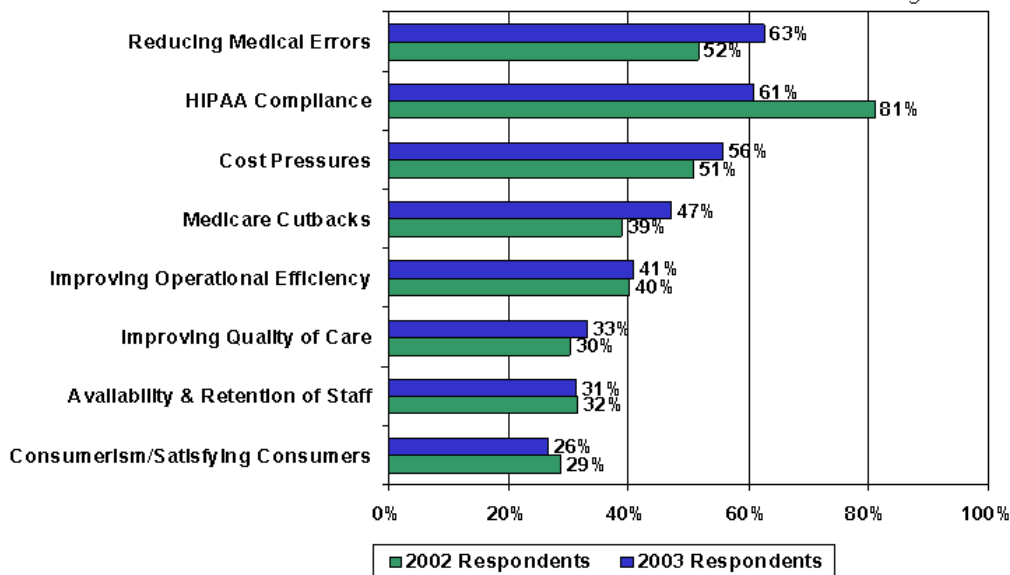
Figure 9



IT Priorities (continued)

**Top Business Issues Facing Healthcare
(Within Next Two Years)**
(2003 Results vs. 2002 Results)

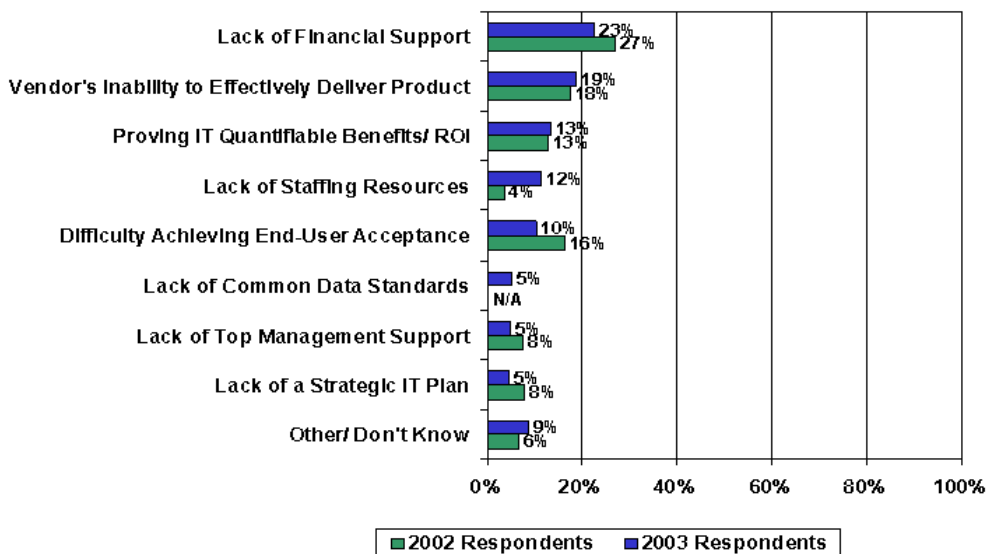
Figure 10



IT Barriers

Most Significant Barriers to Implementing IT
(2003 Results vs. 2002 Results)

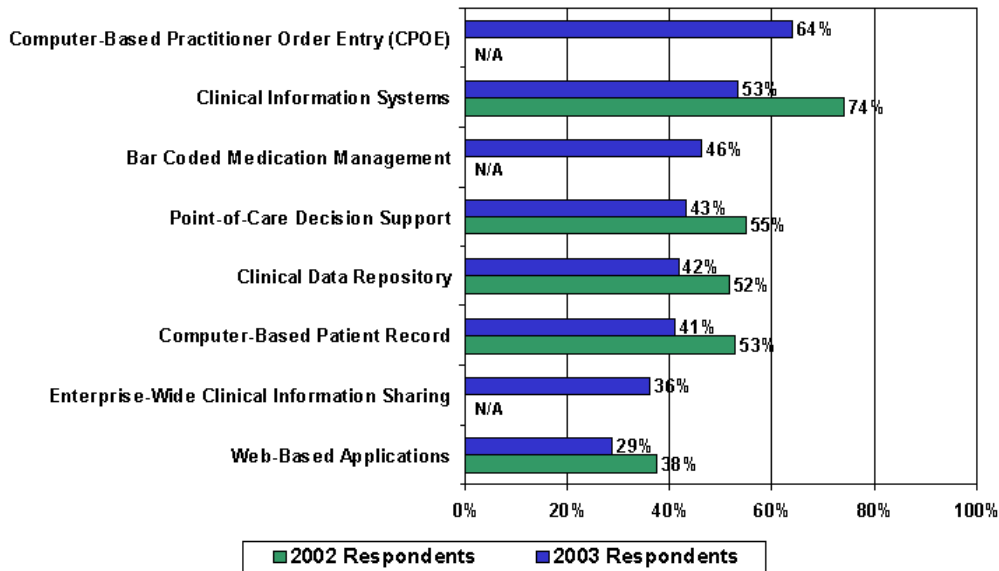
Figure 11



IT Applications

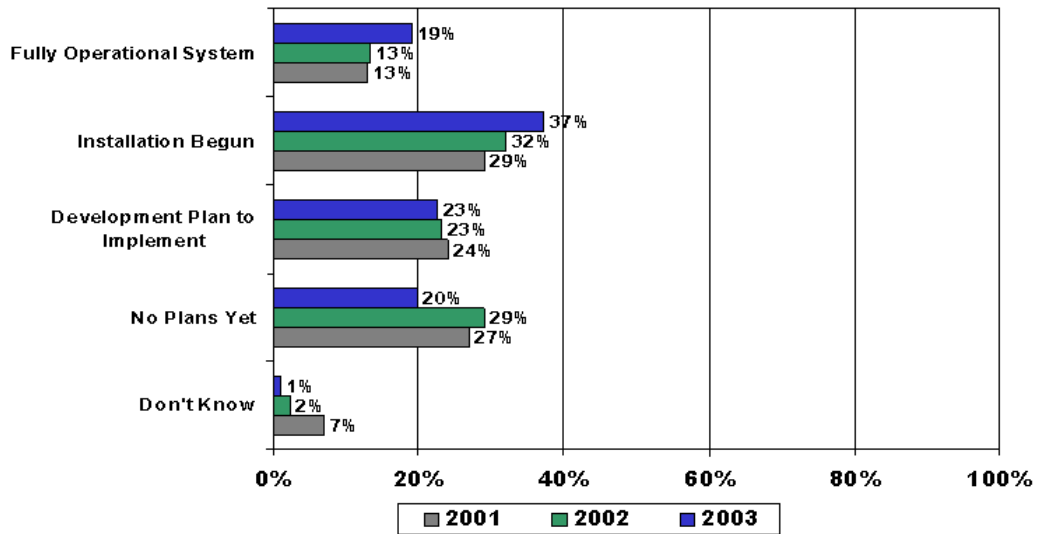
Most Important Applications (Next Two Years)
(2003 Results vs. 2002 Results)

Figure 12



Status of CPR System Implementation
(Comparison of 2003, 2002, and 2001 Results)

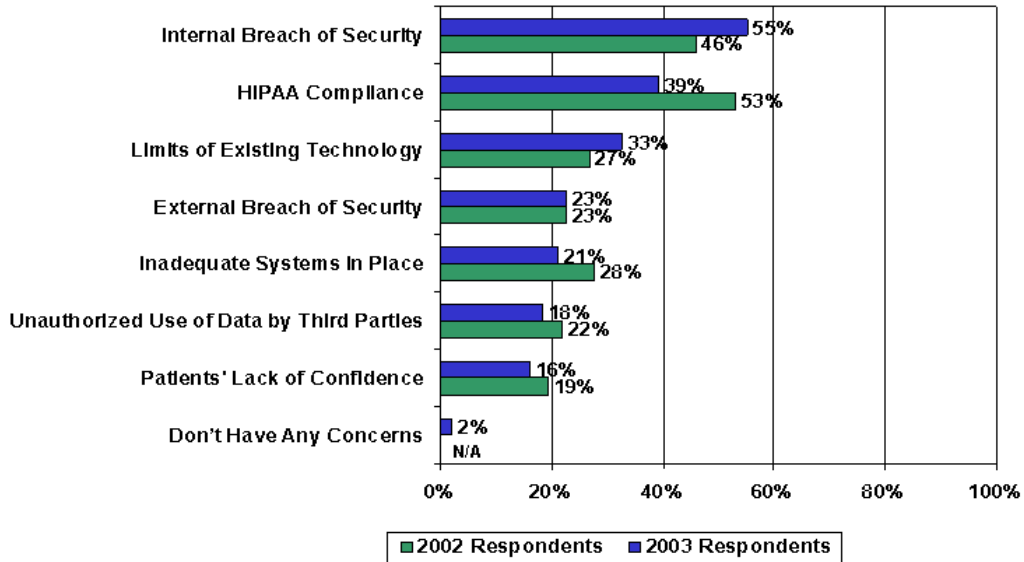
Figure 13



IT Security and HIPAA

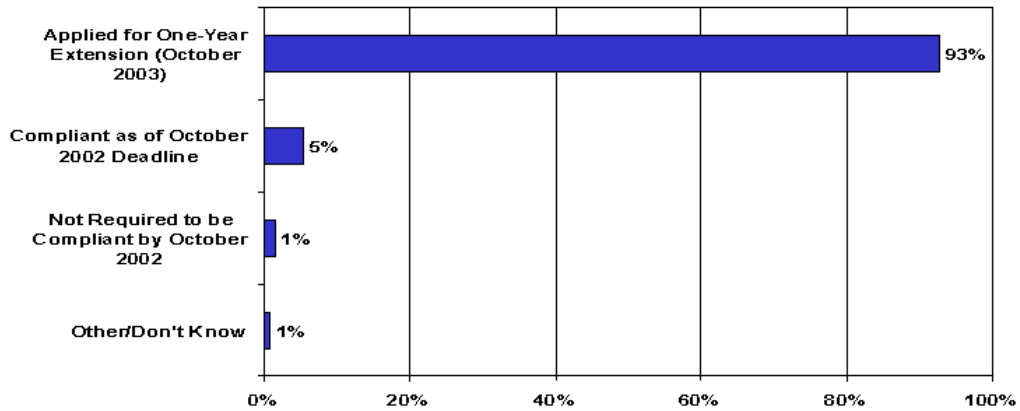
Top Concerns – Security of Computerized Medical Information
(2003 Results vs. 2002 Results)

Figure 14



Compliance with Transaction & Code Set Deadline

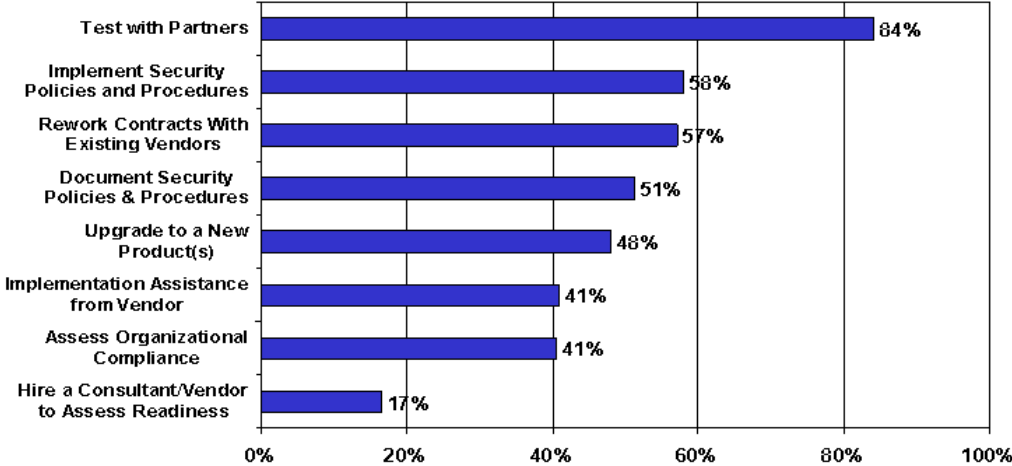
Figure 15



IT Security and HIPAA (continued)

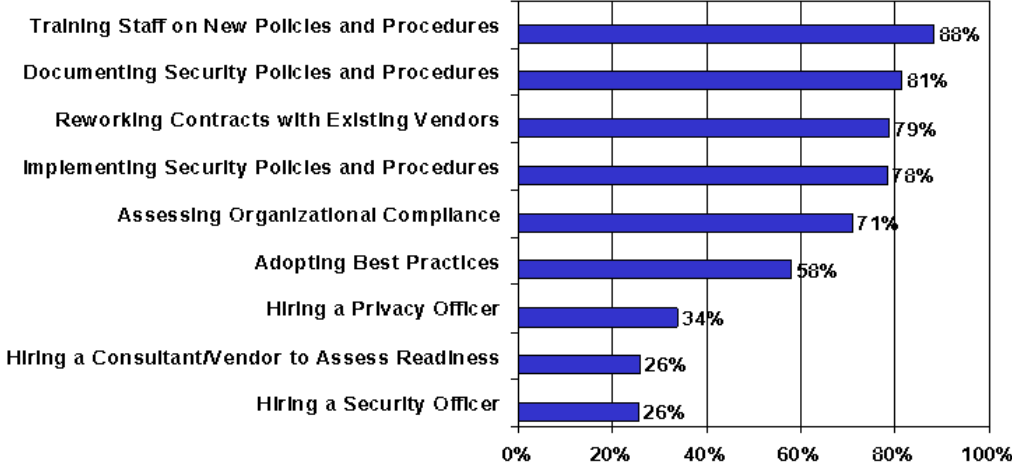
Steps Towards Compliance In 2003

Figure 16



HIPAA Compliance—Security & Privacy

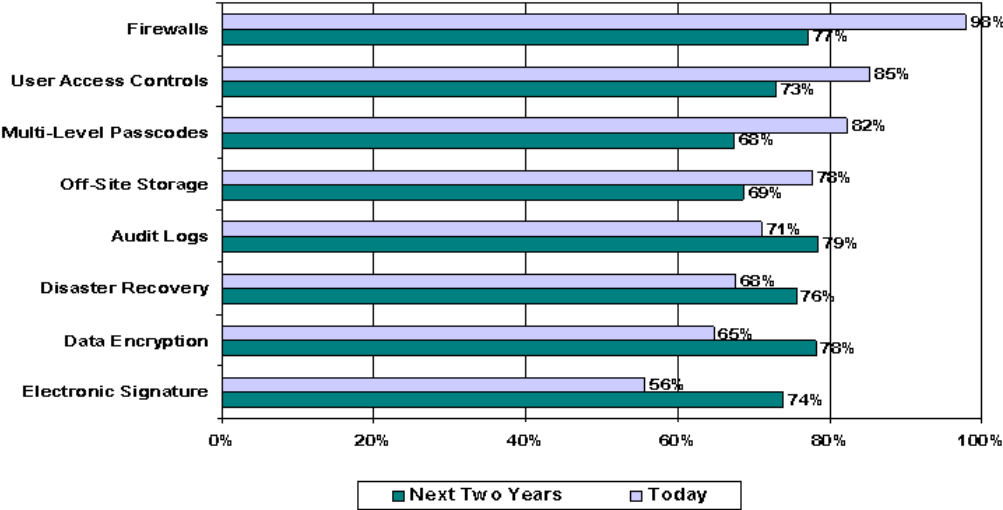
Figure 17



IT Security and HIPAA (continued)

Security Tools
(Today vs. Next Two Years)

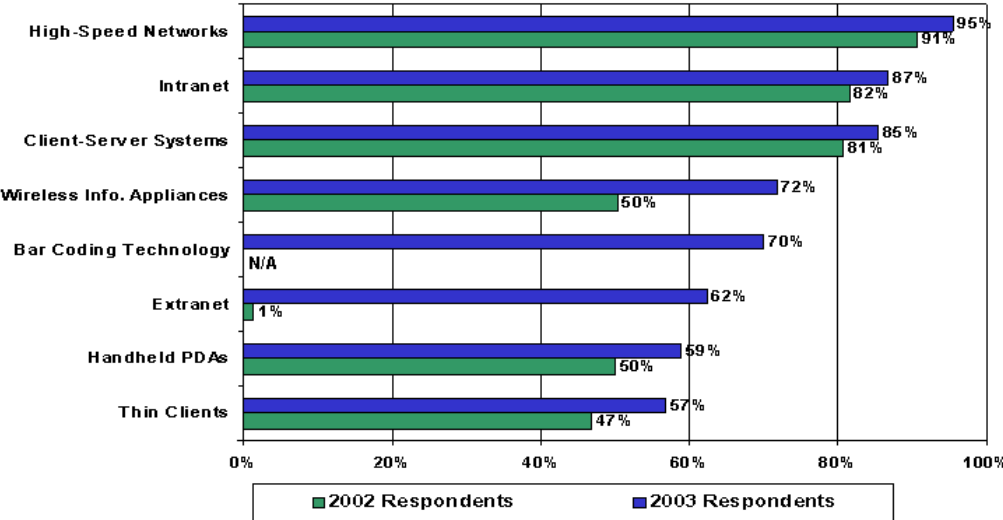
Figure 18



Technology Adoption

Current Use of Information Technology
(2003 Results vs. 2002 Results)

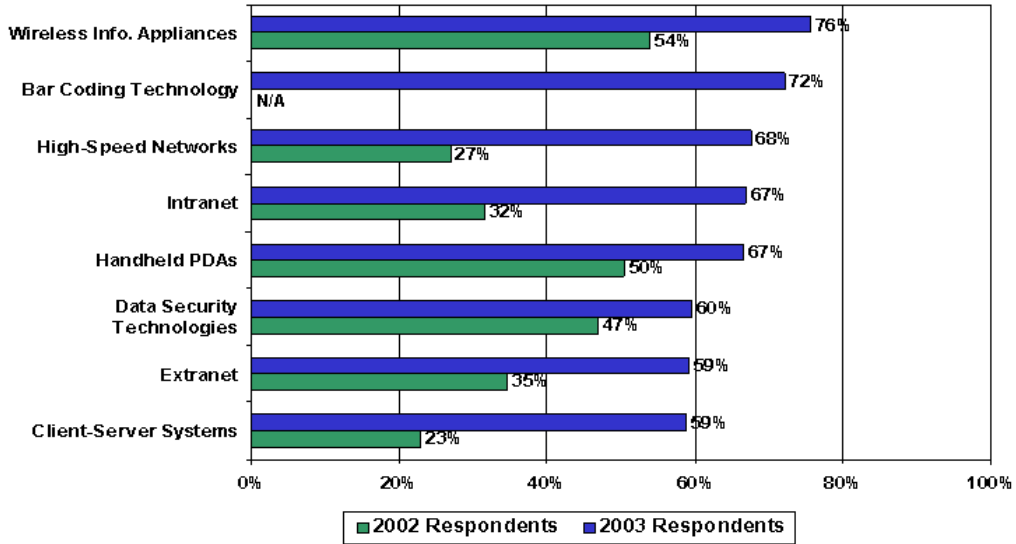
Figure 19



Technology Adoption (continued)

Technology Adoption (Next Two Years)
(2003 Results vs. 2002 Results)

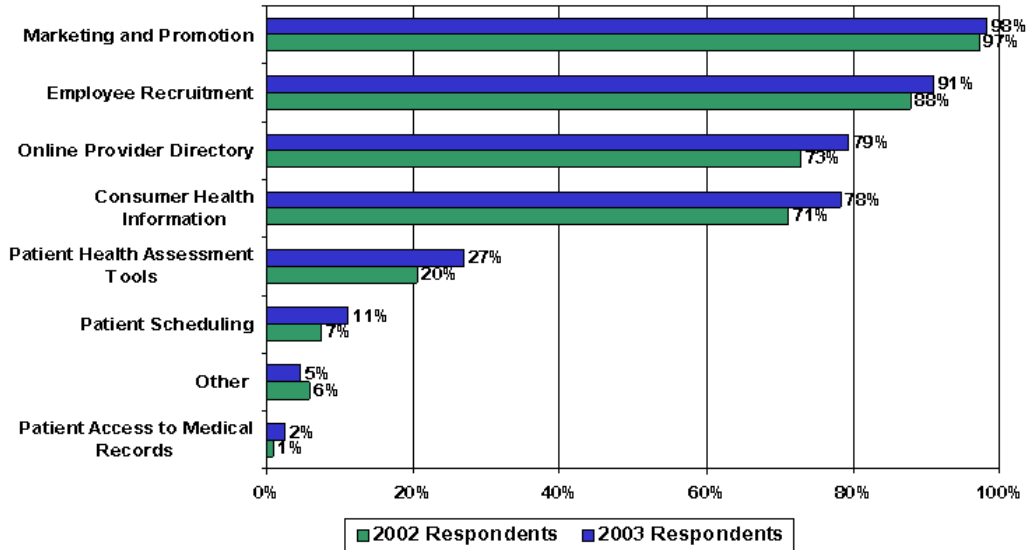
Figure 20



Web Site Use

Current Web Site Functions (2003 Results vs. 2002 Results)

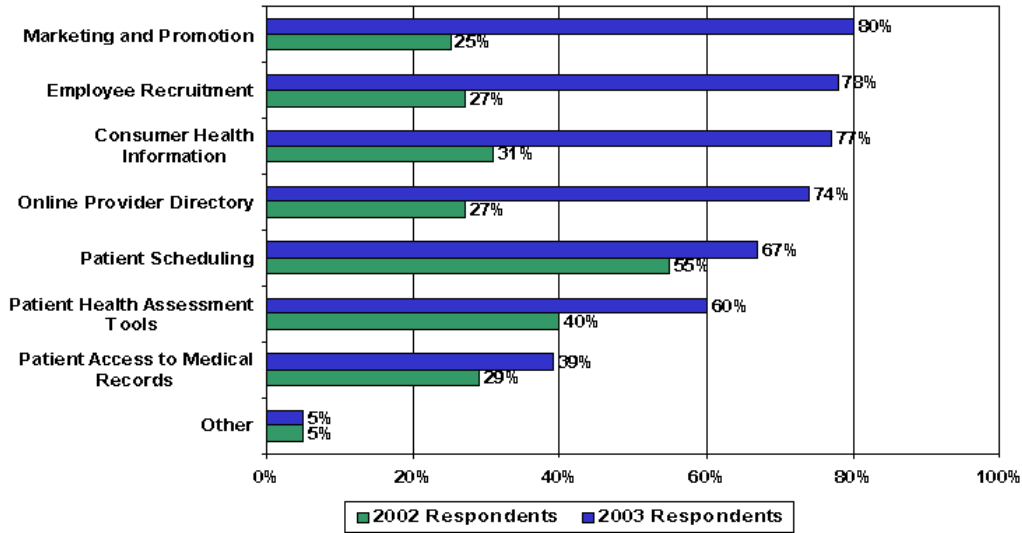
Figure 21



Web Site Use (continued)

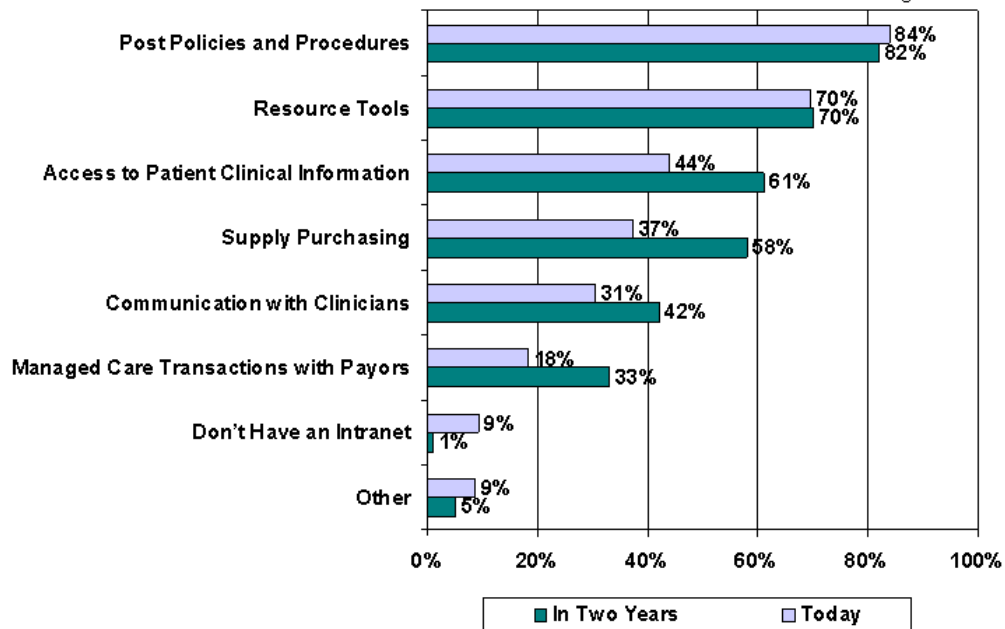
Additional Web Site Functions
(2003 Results vs. 2002 Results)

Figure 22



Intranet Functions
(Today vs. Next Two Years)

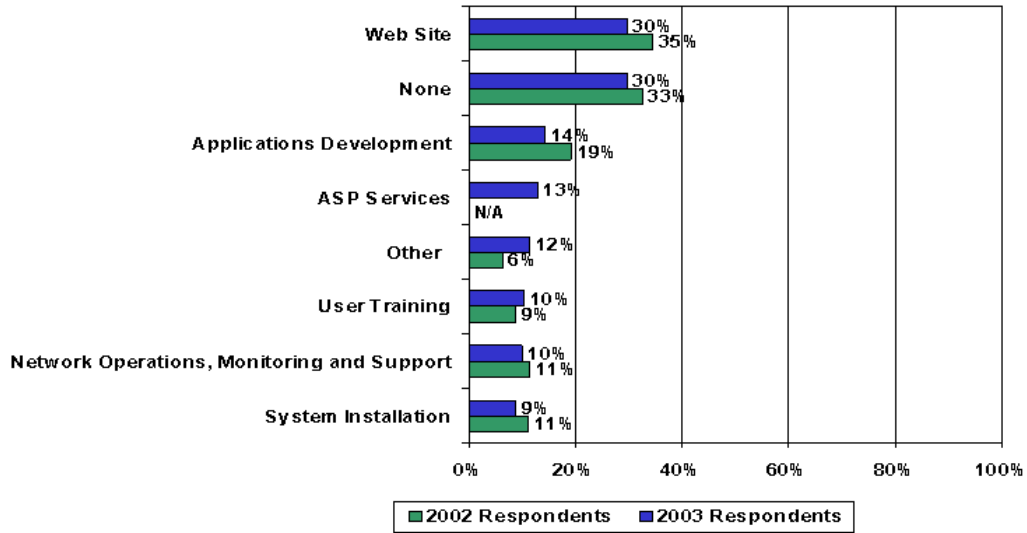
Figure 23



IT Outsourcing

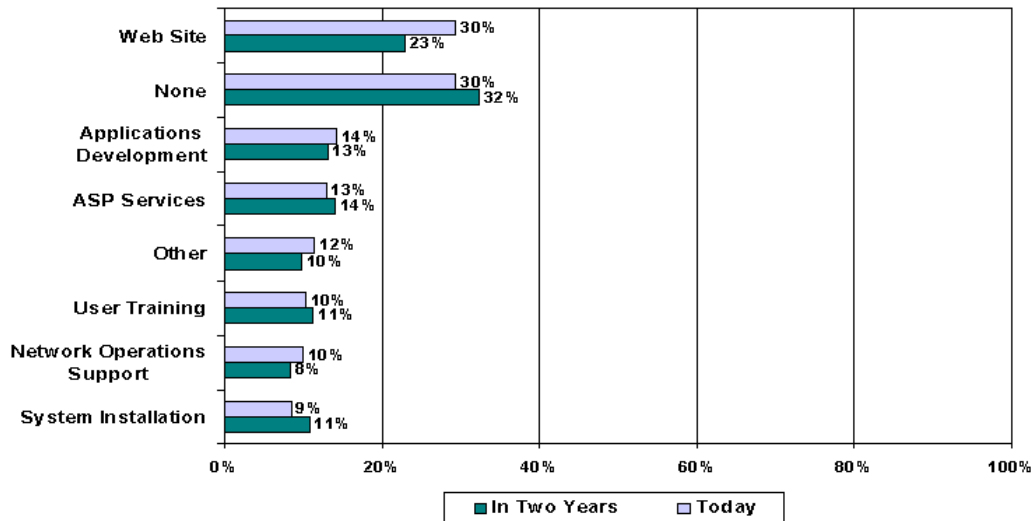
IT Functions Currently Outsourced
(2003 Results vs. 2002 Results)

Figure 24



Current and Future Plans for Outsourcing
(Within Next Two Years)

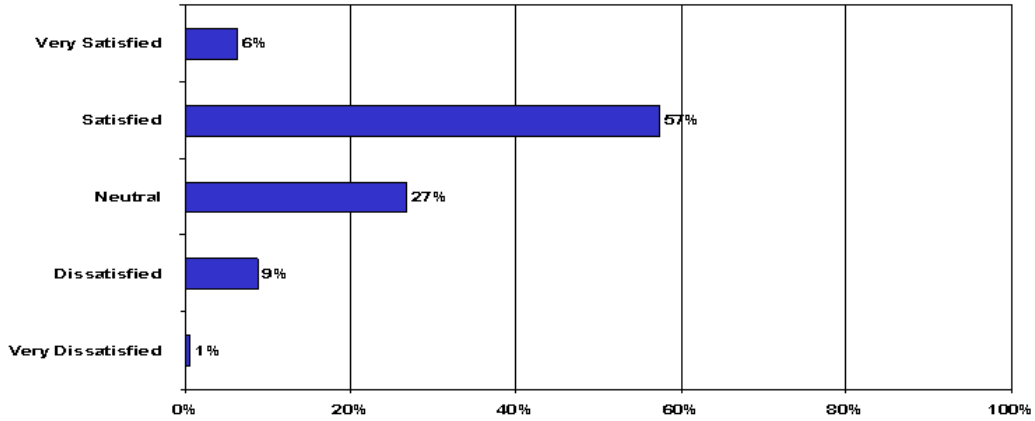
Figure 25



IT Outsourcing (continued)

Satisfaction with Vendor Performance

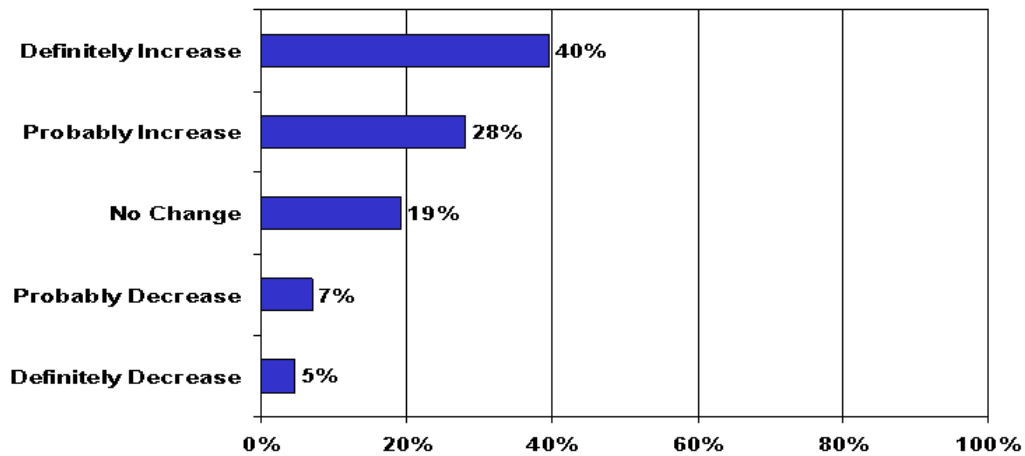
Figure 26



IT Budget and Staff

Projected Change in 2003 IT Operating Budget

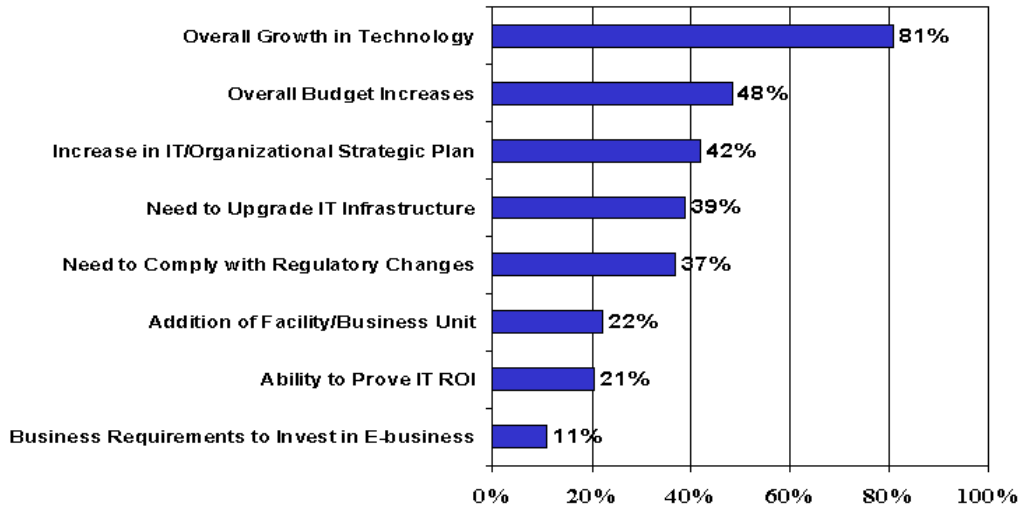
Figure 27



IT Budget and Staff (continued)

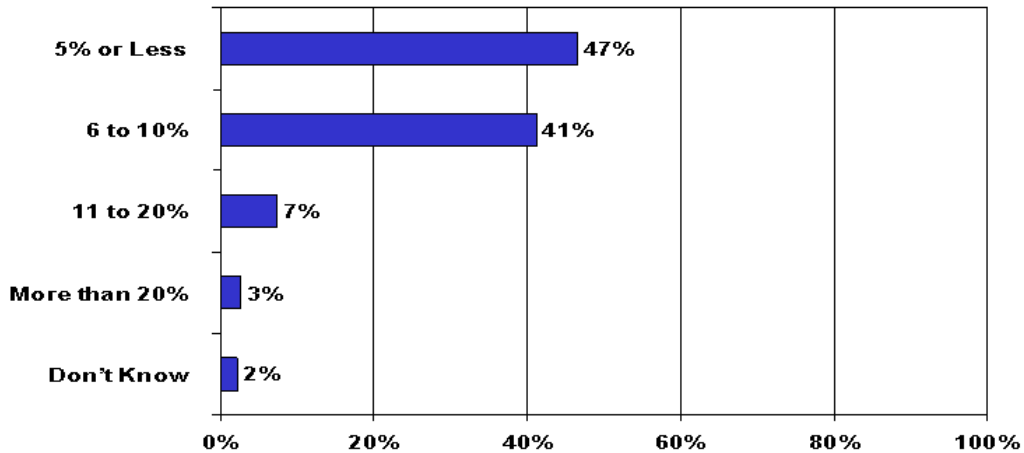
Reason for Increase in 2003 Budget

Figure 28



Percent of Projected Increase in 2003

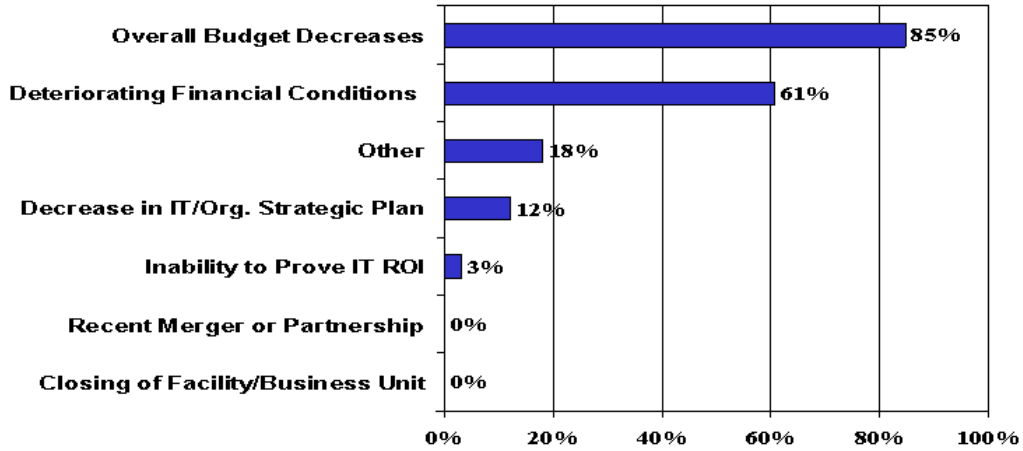
Figure 29



IT Budget and Staff (continued)

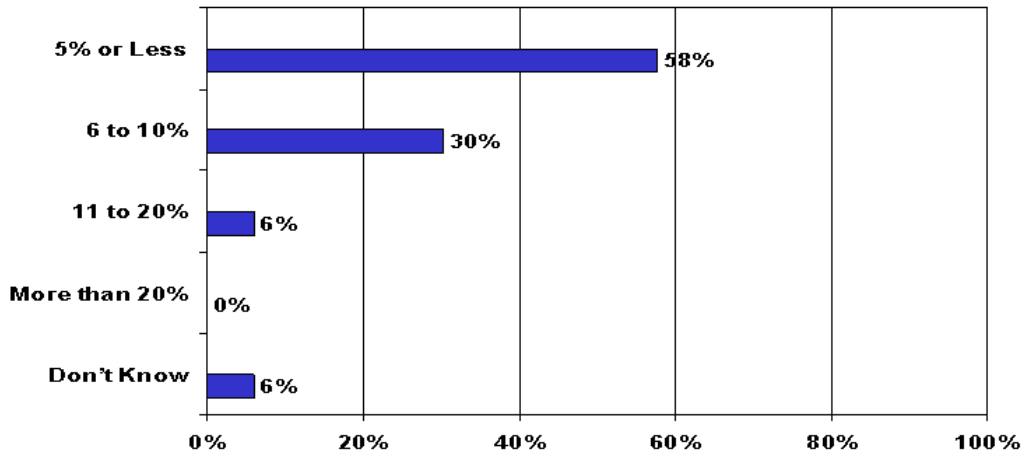
Reason for Decrease in 2003 Budget

Figure 30



Percent of Projected Budget Decrease in 2003

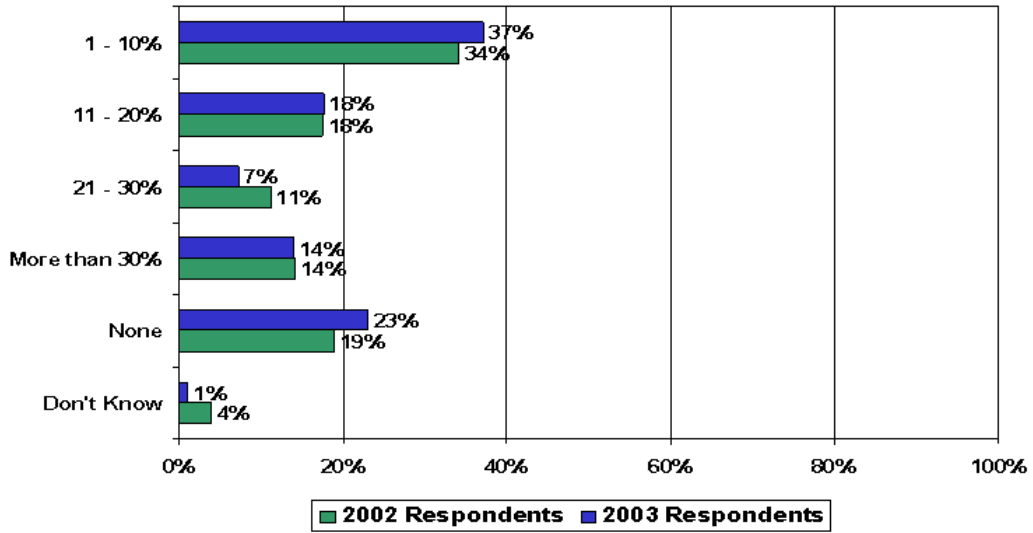
Figure 31



IT Budget and Staff (continued)

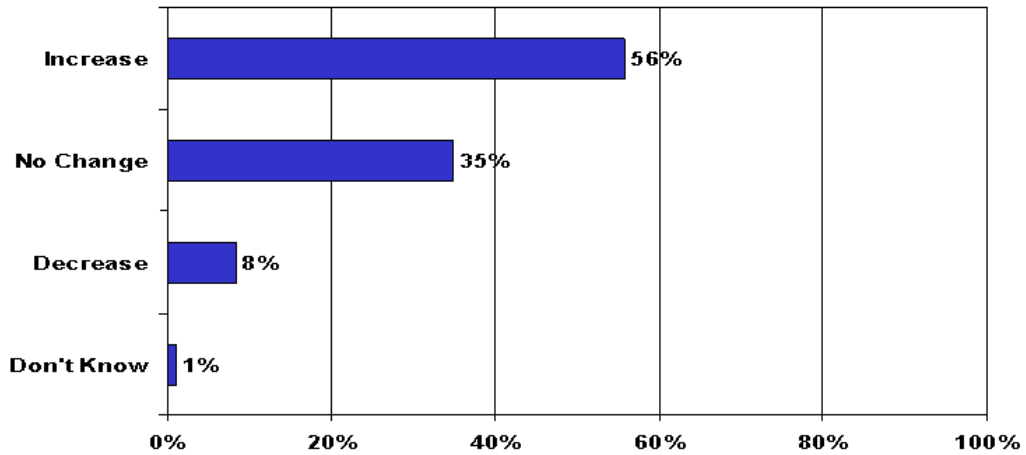
Percent of IT Spending Controlled Outside IT Department
(2003 Results vs. 2002 Results)

Figure 32



Expected Change in IT Staff in Next Twelve Months

Figure 33



IT Budget and Staff (continued)

2003 IT Staffing Needs

Figure 34

