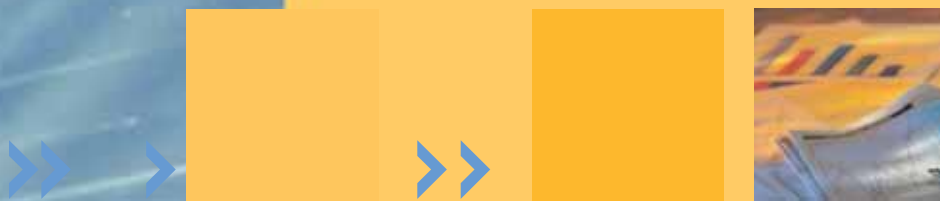


HIMSS

LEADERSHIP SURVEY

February 23, 2004



HEALTHCARE CIO RESULTS: KEY TRENDS INDEX

15th Annual HIMSS Leadership Survey

Sponsored by Superior Consultant Company

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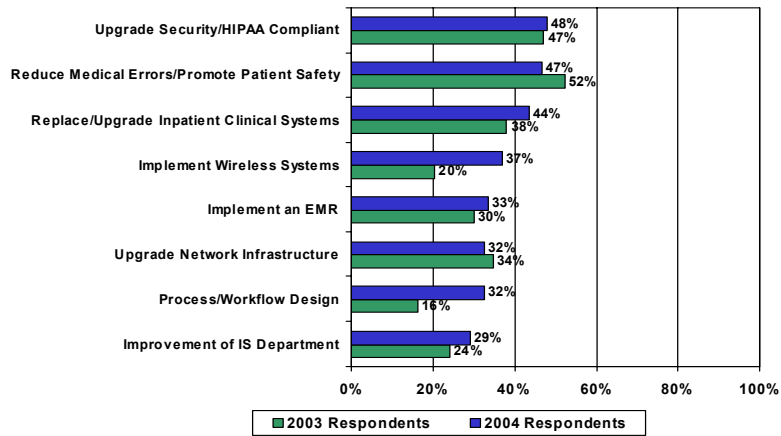
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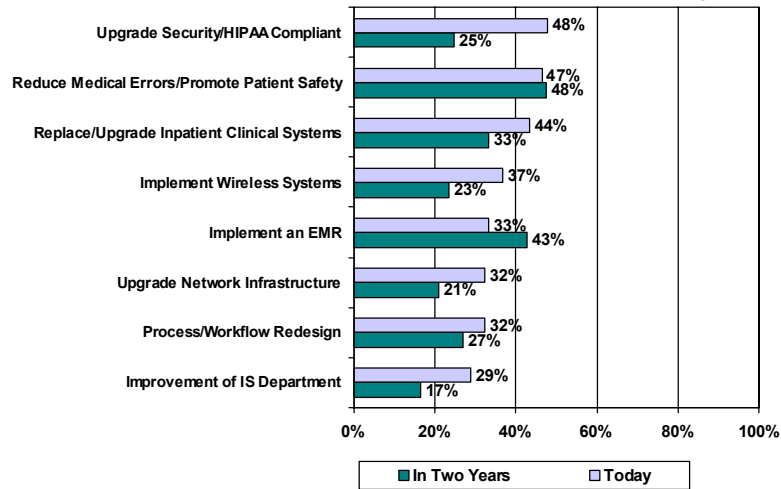
Current IT Priorities (Within Next 12 Months)
(2004 Results vs. 2003 Results)

Figure 9



Projected IT Priorities
(Today vs. Next Two Years)

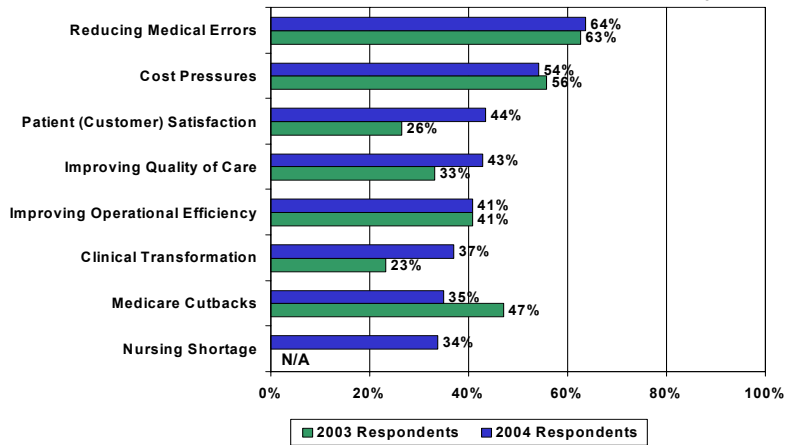
Figure 10



IT Priorities (continued)

**Top Business Issues Facing Healthcare
(Within Next Two Years)
(2004 Results vs. 2003 Results)**

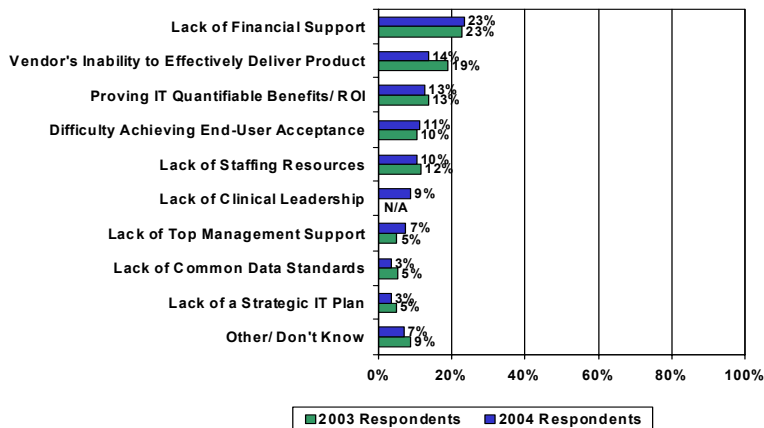
Figure 11



IT Barriers

**Most Significant Barriers to Implementing IT
(2004 Results vs. 2003 Results)**

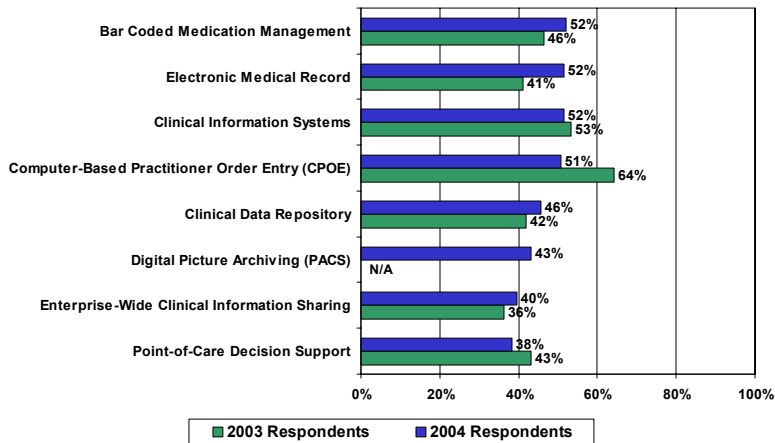
Figure 12



IT Applications

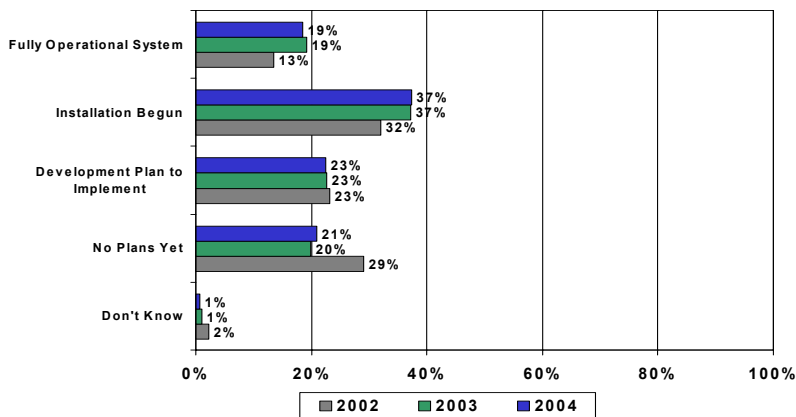
Most Important Applications (Next Two Years)
(2004 Results vs. 2003 Results)

Figure 13



Status of Electronic Medical Record Implementation
(Comparison of 2004, 2003, and 2002 Results)

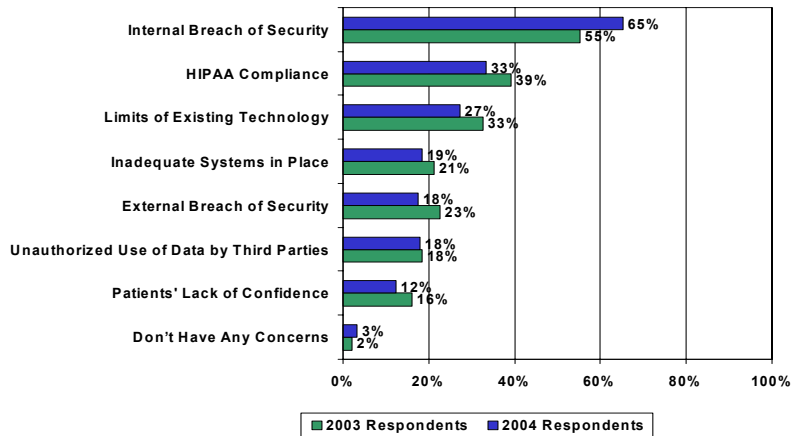
Figure 14



IT Security

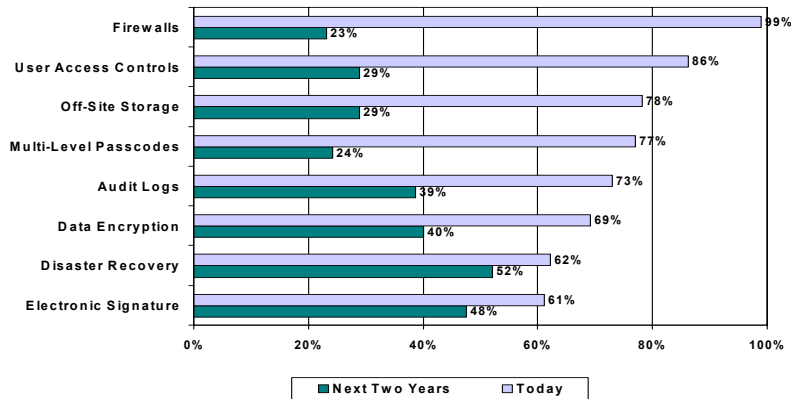
Top Concerns – Security of Computerized Medical Information
(2004 Results vs. 2003 Results)

Figure 15



Security Tools
(Today vs. Next Two Years)

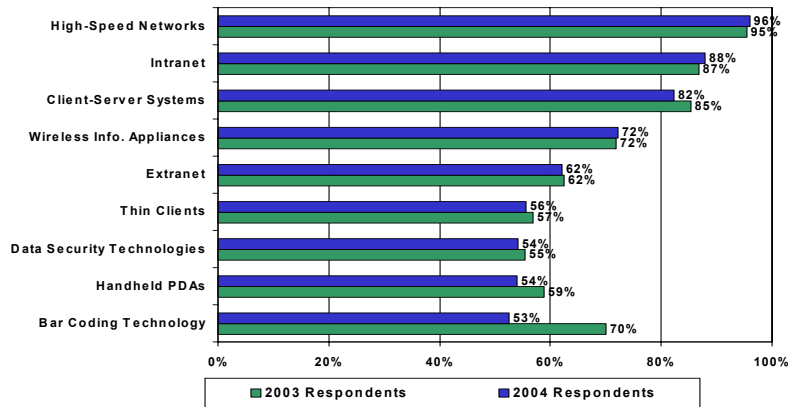
Figure 16



Technology Adoption

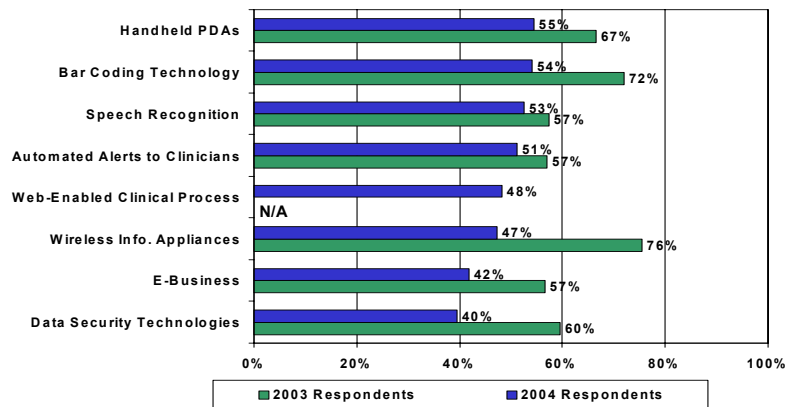
Current Use of Information Technology
(2004 Results vs. 2003 Results)

Figure 17



Technology Adoption (Next Two Years)
(2004 Results vs. 2003 Results)

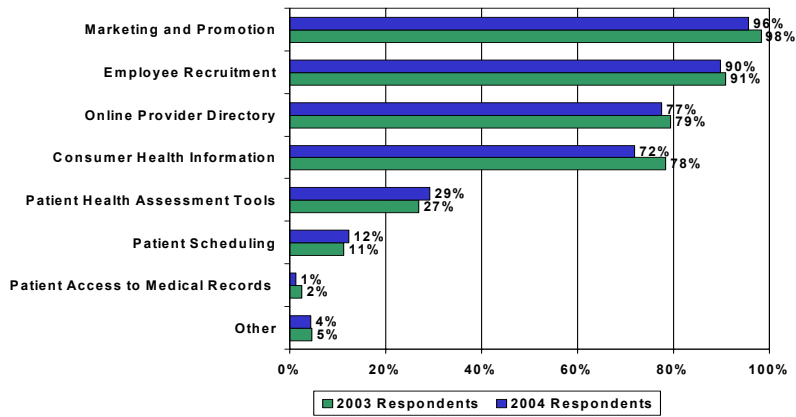
Figure 18



Web Site Use

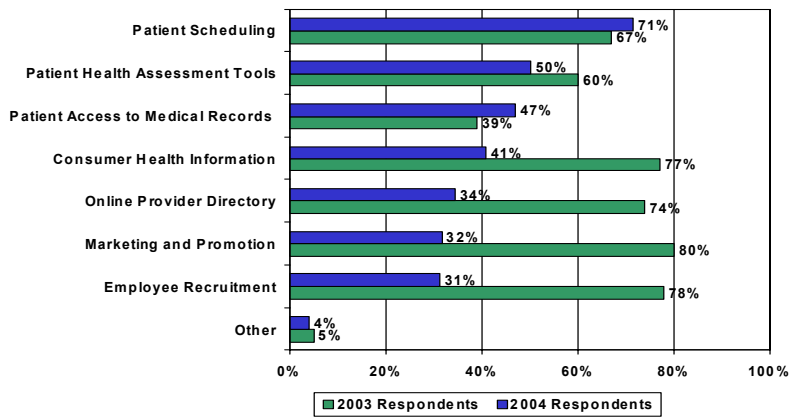
Current Web Site Functions
(2004 Results vs. 2003 Results)

Figure 19

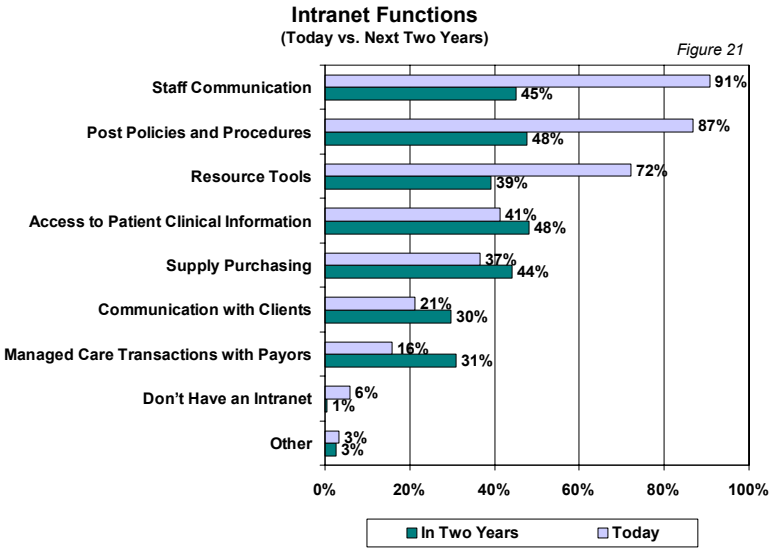


Additional Web Site Functions
(2004 Results vs. 2003 Results)

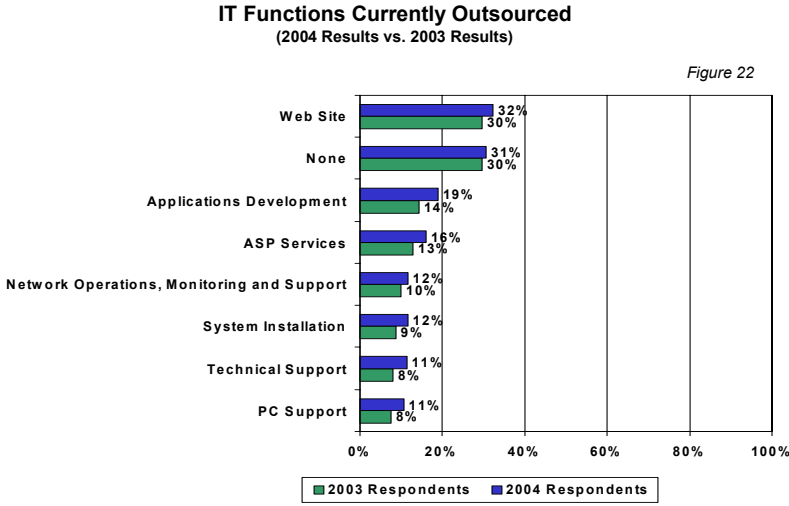
Figure 20



Intranet Use



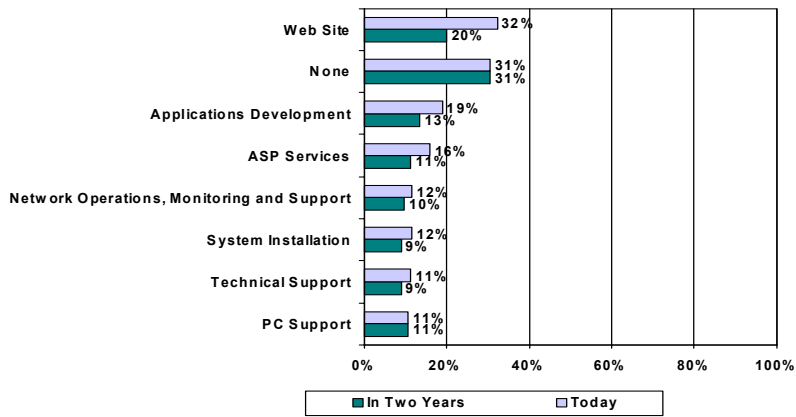
IT Outsourcing



IT Outsourcing (continued)

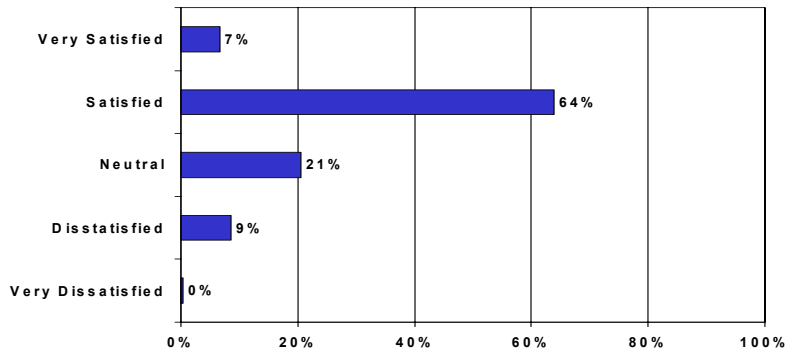
Current and Future Plans for Outsourcing
(Within Next Two Years)

Figure 23



Satisfaction with Vendor Performance

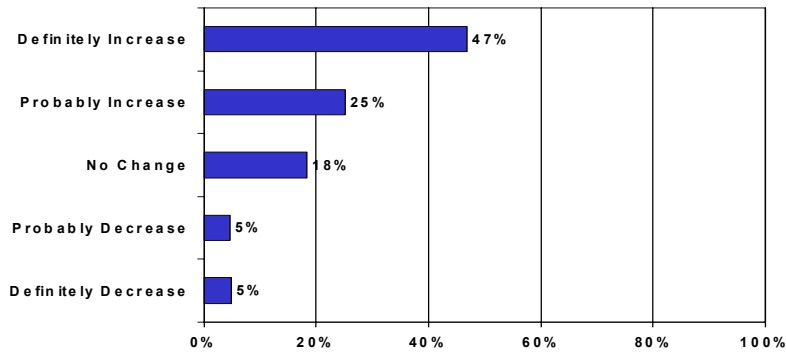
Figure 24



IT Budget and Staff

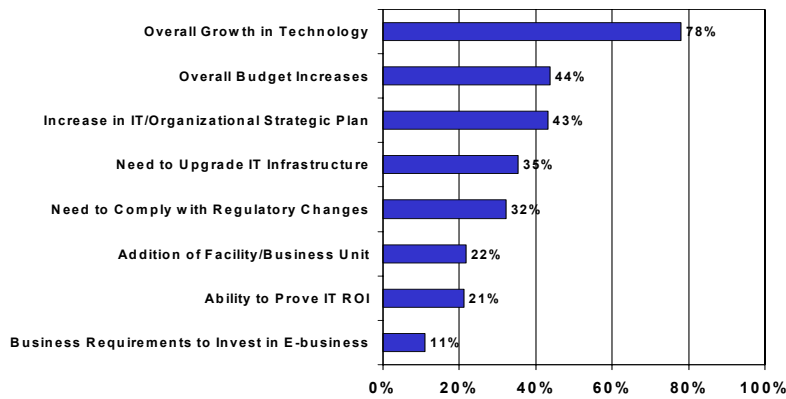
Projected Change in 2004 IT Operating Budget

Figure 25



Reason for Increase in 2004 Budget

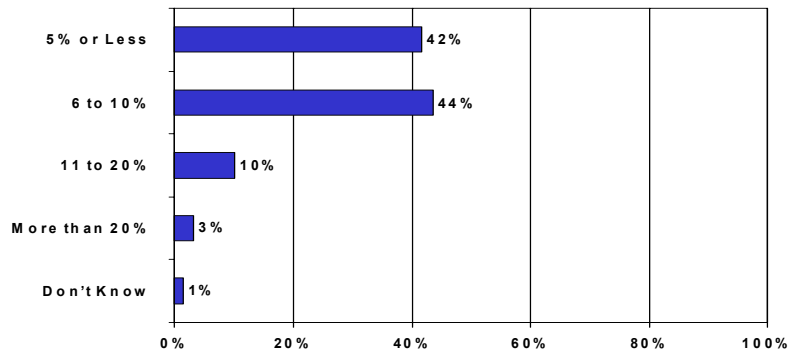
Figure 26



IT Budget and Staff (continued)

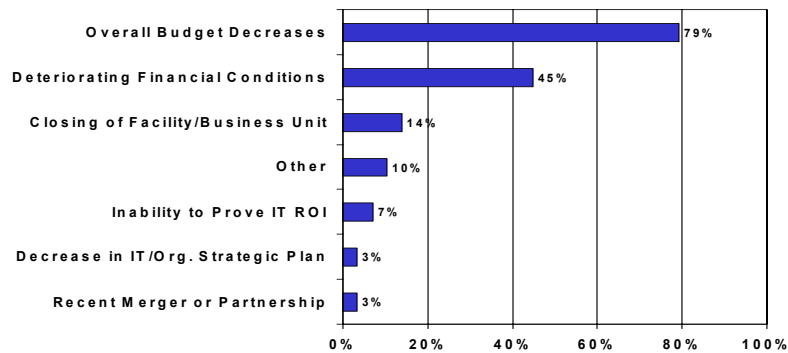
Percent of Projected Increase in 2004

Figure 27



Reason for Decrease in 2004 Budget

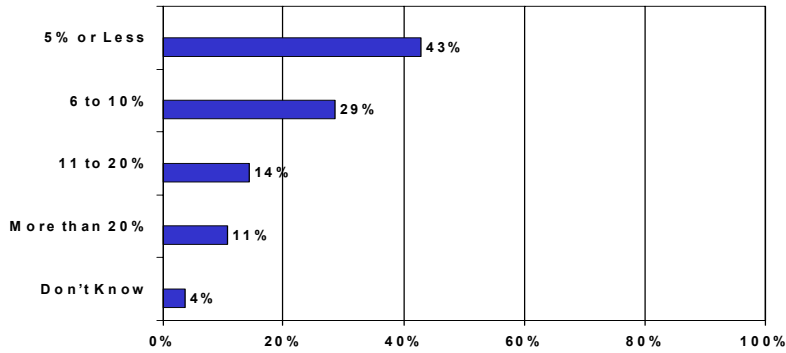
Figure 28



IT Budget and Staff (continued)

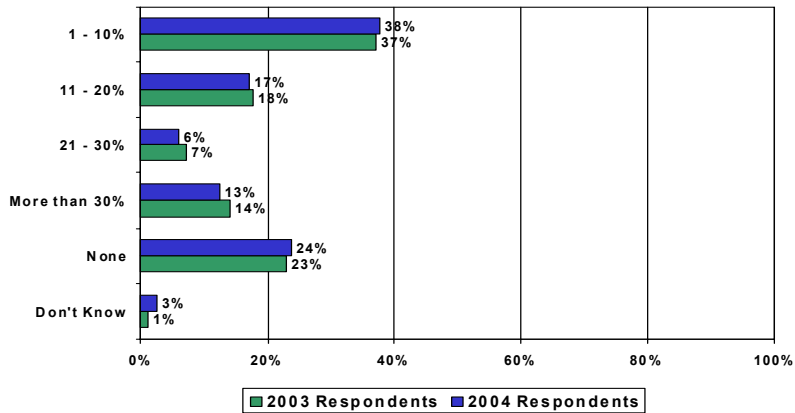
Percent of Projected Budget Decrease in 2004

Figure 29



Percent of IT Spending Controlled Outside IT Department
(2004 Results vs. 2003 Results)

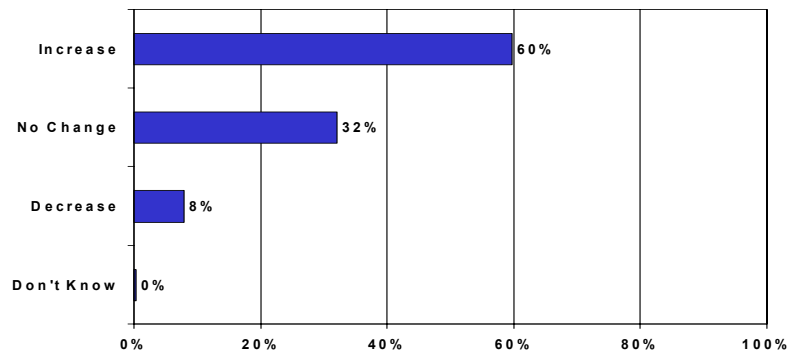
Figure 30



IT Budget and Staff (continued)

Expected Change in IT Staff in Next Twelve Months

Figure 31



2004 IT Staffing Needs

Figure 32

