

HIMSS

LEADERSHIP SURVEY

June 9, 2004



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15th Annual HIMSS Leadership Survey

Sponsored by Superior Consultant Company, Inc.

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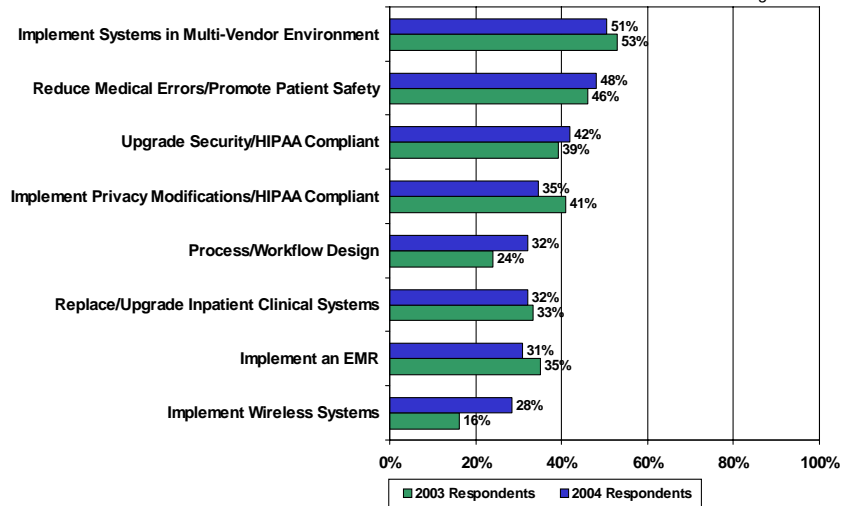
IT Priorities

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Current IT Priorities (Within Next 12 Months)
(2004 Results vs. 2003 Results)

Figure 8

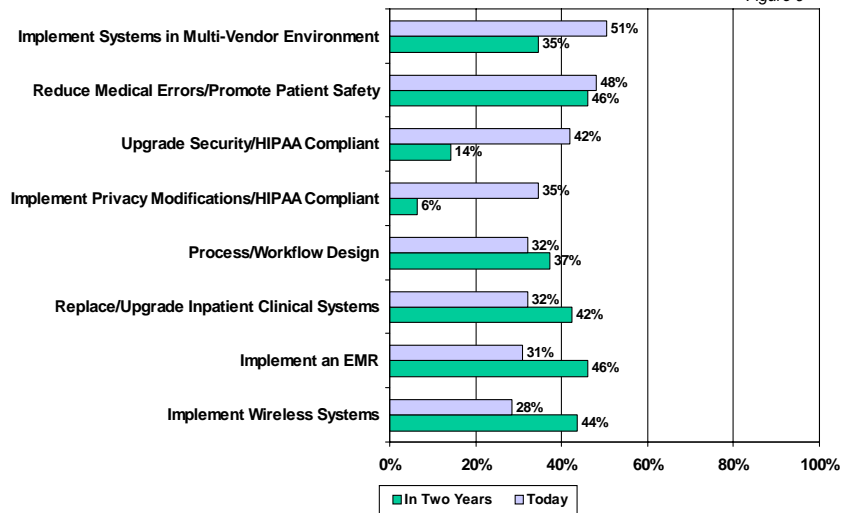


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Projected IT Priorities
(Today vs. Next Two Years)

Figure 9



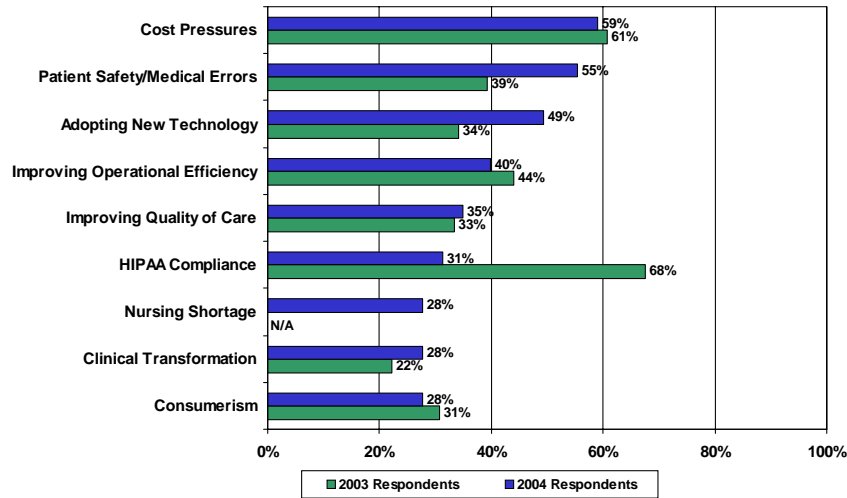
IT Priorities (continued)

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Top Business Issues Facing Healthcare (Within Next Two Years) (2004 Results vs. 2003 Results)

Figure 10



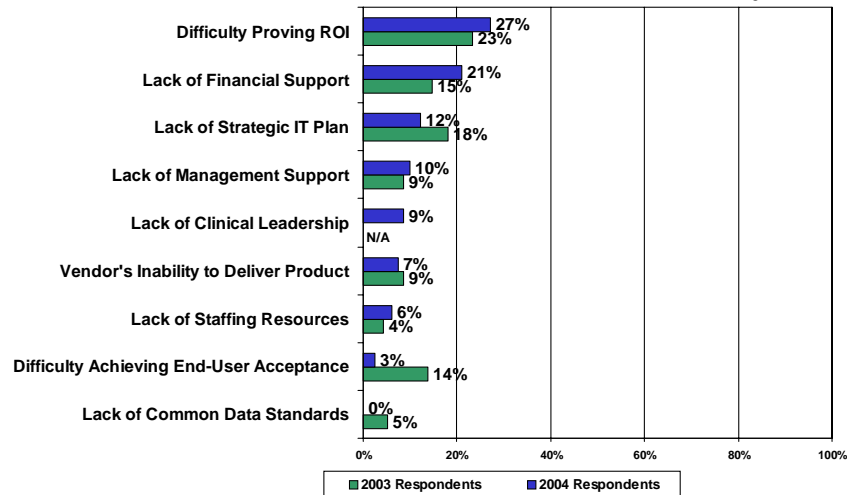
IT Barriers

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Most Significant Barrier to IT Implementation at Client Facilities (2004 Results vs. 2003 Results)

Figure 11



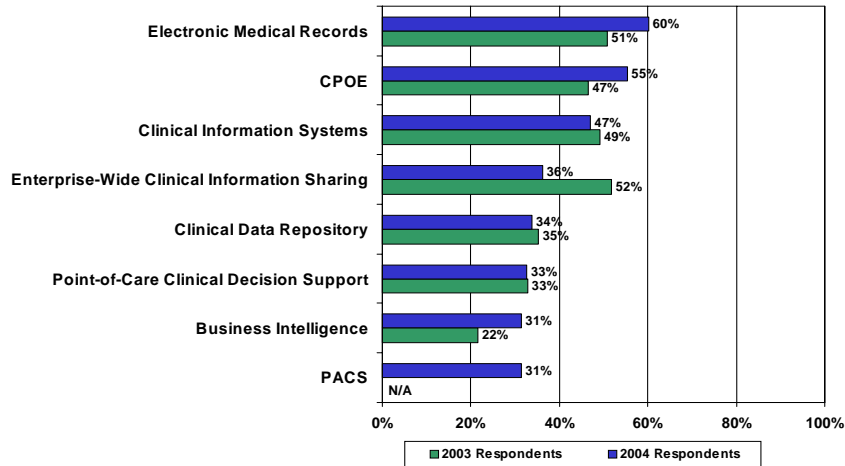
IT Applications

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Application Areas Considered Most Important for Healthcare Clients over Next Two Years (2004 Results vs. 2003 Results)

Figure 12



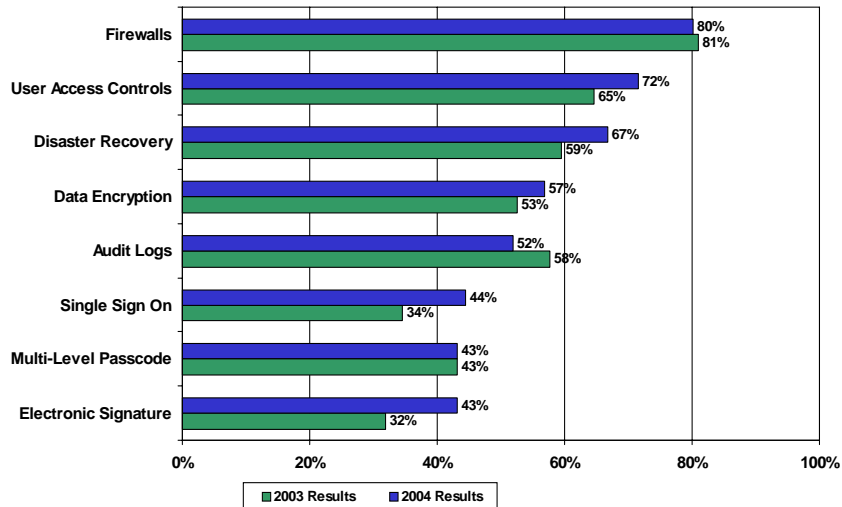
IT Security

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Current Use of Security Tools (2004 Results vs. 2003 Results)

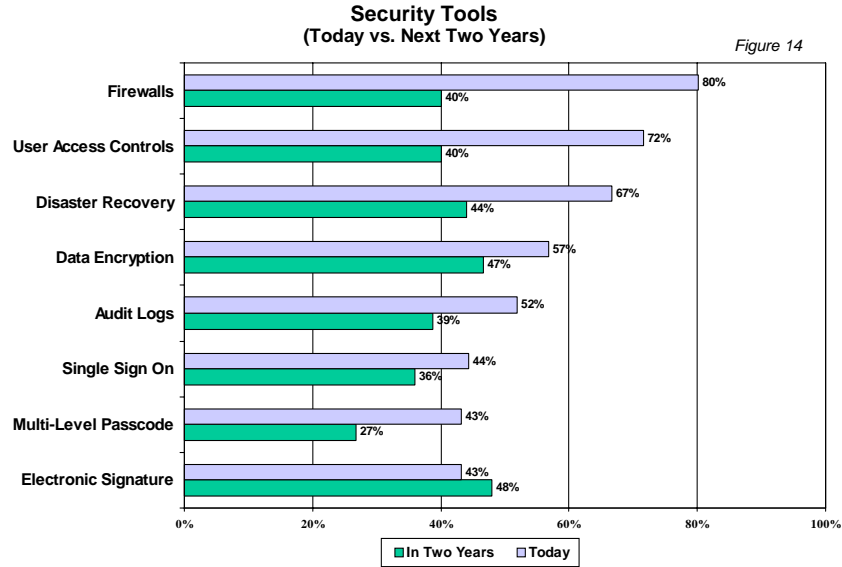
Figure 13



IT Security (continued)

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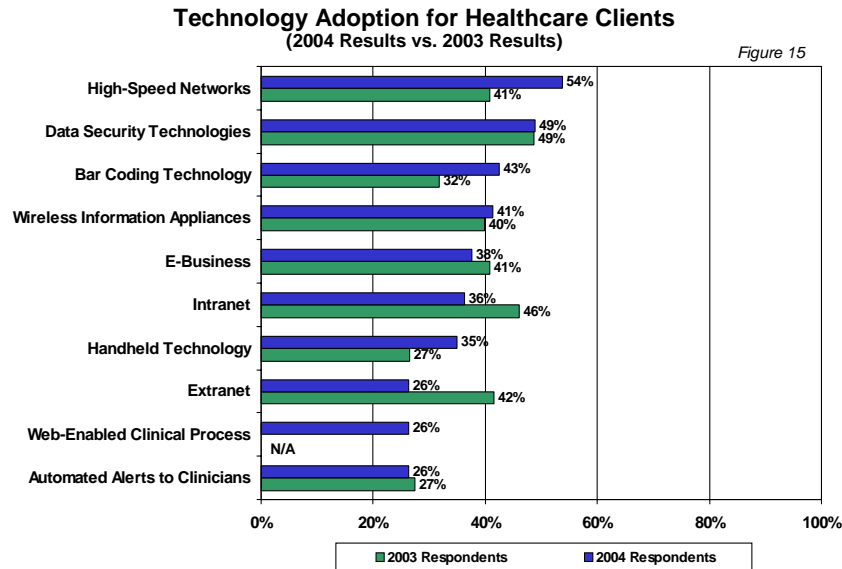
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Technology Adoption

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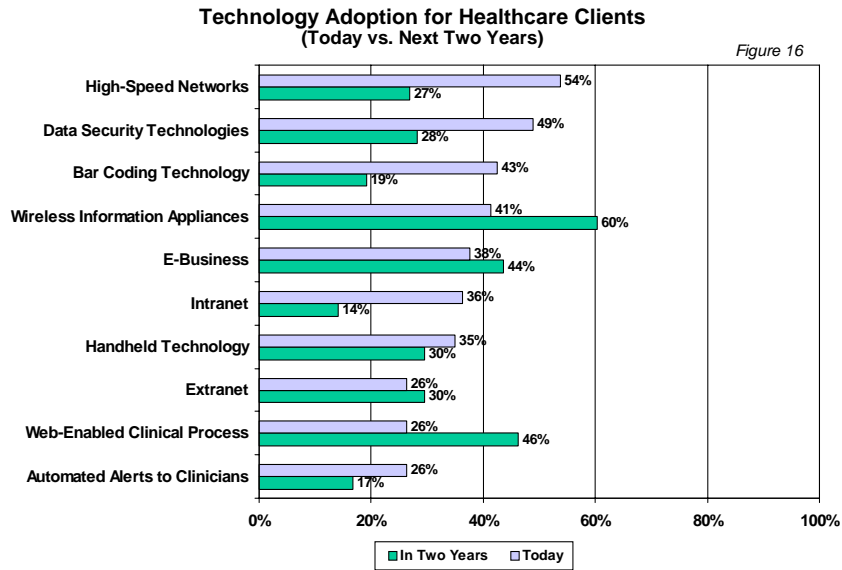
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Technology Adoption (continued)

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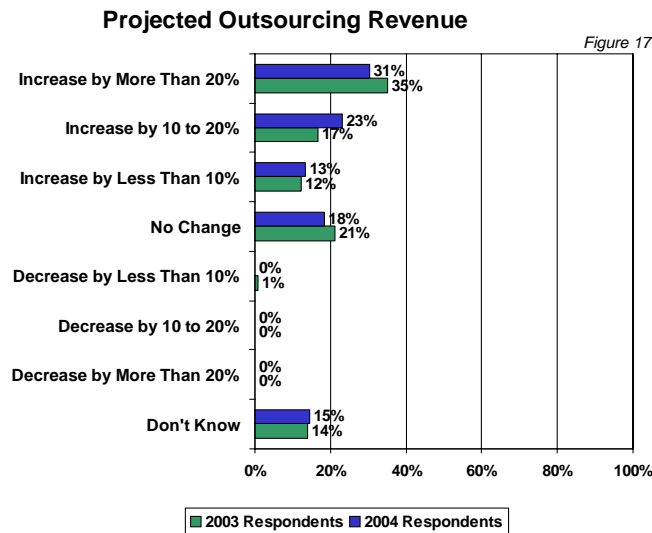
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IT Outsourcing

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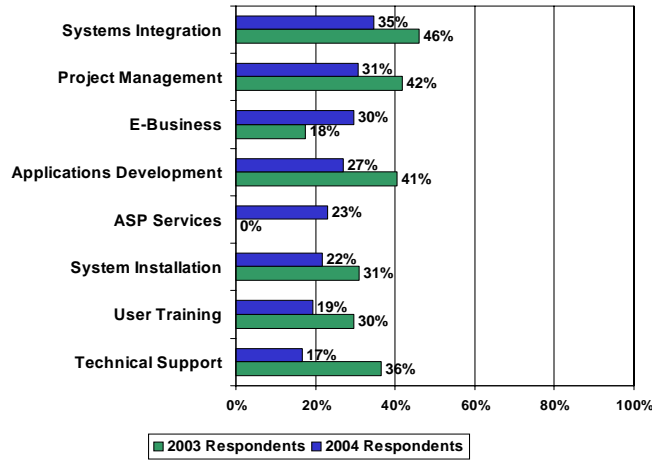
IT Outsourcing (continued)

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Outsourcing Services
(2004 Results vs. 2003 Results)

Figure 18



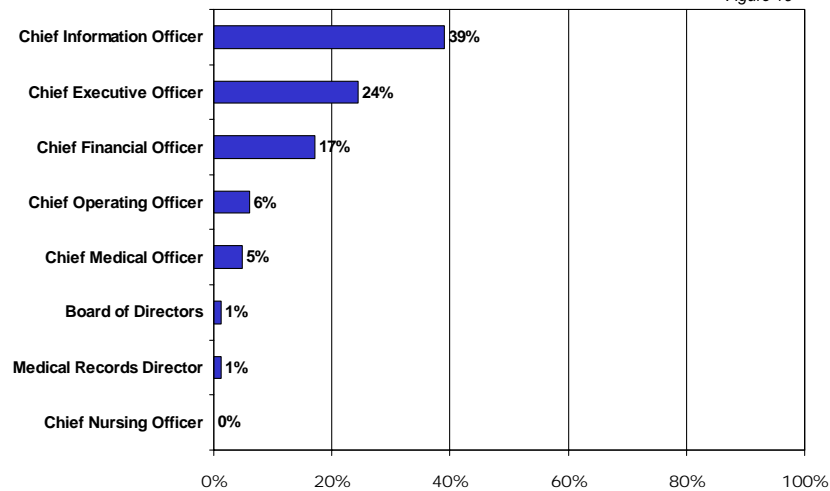
IT Budget and Staff

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Primary IT Decision Maker at Client Facilities

Figure 19



IT Budget and Staff (continued)

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IT Staffing Needs at Client Facilities
(2004 vs. 2003 Results)

Figure 20

