



Grants Advantage Subscription Service: Frequently Asked Questions
(Updated on February 4, 2010)

1) *What is Grants Advantage?*

Grants Advantage is a subscription service created specifically for HIMSS members which provides grant seeking tools and expert support to help you find funding for your healthcare and healthcare IT initiatives.

The Grants Advantage Subscription Service includes:

- a. Access to the grant experts at our Helpdesk to research grant funding opportunities for your project or answer any grant specific questions you have;***
- b. Access to our database of federal, state, local and foundation grants, which is kept up to date daily. The database is easy to search, add opportunities to your Watchlist, generate reports, and track your progress;***
- c. Access to monthly webinars focused on grant topics of interest. Each webcast attended counts as 1.2 contact hours for CPHIMS certification.***
- d. A weekly email update that highlights activities and initiatives across the healthcare information technology landscape;***
- e. Access to a moderated Listserv to facilitate discussions;***
- f. A SharePoint portal for additional collaboration; and***
- g. A 30% discount for Grants Office grantwriting service for GA subscribers.***

2) *Is the GA seat license based on one user or may I share it with others?*

Each seat license is assigned to one individual and is protected with a user name and password. Licenses are not designed to be shared.

3) *Does GA focus only on healthcare funding initiatives or are others included?*

The design of the Grants Advantage Subscription Service is to focus on healthcare and health IT funding initiatives. Other non-healthcare categories are not included in the subscription.

4) *May I participate in a trial, 30-day subscription?*

Due to the many features of the subscription service, we recommend that a subscriber become engaged immediately and visit often. We do not believe that a subscription, other than a full year, will be beneficial to our members.

5) *Is the \$1,950 a yearly fee or a one-time fee?*

The subscription rate of \$1,950 is a yearly, renewable fee.



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6) *Why should I sign-up for this service when I receive notices about other funding opportunities?*

The HIMSS Grants Advantage subscription service is designed to provide grantseeking tools and information specific to healthcare and health IT. The information is up to the minute and organized to be most helpful to HIMSS members.

Moreover, the HIMSS Grants Advantage Service is the only grants information service developed by HIMSS specifically for HIMSS members.

7) *Is there a money-back guarantee if I do not like the service?*

Yes, if you are not satisfied with the service, there is a 30-day money-back guarantee from the time of subscription.

8) *My organization is affiliated with the National Association of Children's Hospitals and Related Institutions (NACHRI). May I participate in the HIMSS GA offering?*

No, NACHRI has their own grant subscription service, and the HIMSS Grants Advantage Team has elected not to solicit subscriptions from NACHRI members who are also participating in the NACHRI service.

9) *How many times may I request research from the grant experts at the Helpdesk?*

Affiliate and Individual subscribers are allowed up to 18 Helpdesk engagements per year. A Helpdesk engagement includes both a research report, which outlines the grants identified by the grant experts that could potentially fund a specific project, as well as a follow-up consultative call with the grant expert to discuss the research report findings. Eighteen Helpdesk engagements per year should be more than enough to help you identify funding for each of your projects and needs.

Corporate subscribers are allowed up to 36 Helpdesk engagements per year and may seek grants support on behalf of a variety of clients and prospects.

Access to the online database for Corporate, Affiliate and Individual subscribers is unlimited.

10) *I've visited the www.grantsoffice.com site and I want to have access to content other than healthcare funding initiatives. Is this possible?*

The design of the Grants Advantage Subscription Service is to focus on healthcare and health IT funding initiatives. At this time, other non-healthcare categories are not included in this subscription.



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11) *I am not a member of HIMSS. May I still purchase a GA subscription?*

You must become a member of HIMSS first- the cost of this subscription is \$140.00 for the year.

12) *Is my GA subscription transferable to another member of my organization?*

Yes, subscriptions can be transferred for a fee of \$35.

13) *I am a member of an Organizational Affiliate hospital. Is GA an organizational affiliate benefit or is there a fee for this subscription?*

GA is not an Organizational Affiliate benefit. Members of Organizational Affiliate hospitals would subscribe following the same guidelines as individual HIMSS members. *However, an Organizational Affiliate membership is available at a reduced cost of \$1,750.

14) *May I purchase a six-month subscription since I can only identify funds for that amount?*

Under special circumstances, a six-month subscription can be purchased for \$1,195 (for an individual member), or \$2,600 (for a corporate member). The Helpdesk limits are also halved for six-month subscribers to 9 engagements (for an individual member) and 18 engagements (for a corporate member).

15) *We are a not-for-profit organization with an interest in your subscription service. Do you offer a discounted rate for not-for-profits?*

The \$1,950 subscription price is already heavily discounted. It includes one year of:

- a. Access to the grant experts at our Helpdesk to research grant funding opportunities for your project or answer any grant specific questions you have;***
- b. Access to our database of federal, state, local and foundation grants, which is kept up to date daily. The database is easy to search, add opportunities to your Watchlist, generate reports, and track your progress;***
- c. Access to monthly webinars focused on grant topics of interest. Each webcast attended counts as 1.2 contact hours for CPHIMS certification.***
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